





























## FINANCIAL HIGHLIGHTS

(\$ millions, except per common share amounts)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
Product sales	\$ 5,735	\$ 5,516	\$ 3,992
Crude oil and NGLs	\$ 5,303	\$ 5,098	\$ 3,459
Natural gas	\$ 432	\$ 418	\$ 533
Net earnings	\$ 583	\$ 396	\$ 245
Per common share – basic	\$ 0.48	\$ 0.32	\$ 0.22
– diluted	\$ 0.47	\$ 0.32	\$ 0.22
Adjusted net earnings from operations <sup>(1)</sup>	\$ 885	\$ 565	\$ 277
Per common share – basic	\$ 0.72	\$ 0.46	\$ 0.25
– diluted	\$ 0.71	\$ 0.46	\$ 0.25
Funds flow from operations <sup>(2)</sup>	\$ 2,323	\$ 2,307	\$ 1,639
Per common share – basic	\$ 1.90	\$ 1.89	\$ 1.47
– diluted	\$ 1.89	\$ 1.88	\$ 1.46
Net capital expenditures	\$ 1,103	\$ 1,143	\$ 846

(1) Adjusted net earnings from operations is a non-GAAP measure that represents net earnings as presented in the Company's consolidated Statements of Earnings, adjusted for certain items of a non-operational nature. The Company evaluates its performance based on adjusted net earnings from operations. The reconciliation "Adjusted Net Earnings from Operations" presented in this MD&A, presents the after-tax effects of certain items of a non-operational nature that are included in the Company's financial results. Adjusted net earnings from operations may not be comparable to similar measures presented by other companies.

(2) Funds flow from operations is a non-GAAP measure that represents net earnings as presented in the Company's consolidated Statements of Earnings, adjusted for certain non-cash items and current income tax on disposition of properties. The Company evaluates its performance based on funds flow from operations. The Company considers funds flow from operations a key measure as it demonstrates the Company's ability to generate the cash flow necessary to fund future growth through capital investment and to repay debt. The reconciliation "Funds Flow from Operations, as Reconciled to Net Earnings" presented in this MD&A, includes certain non-cash items that are disclosed in the Company's financial results as presented in the Company's consolidated Statements of Cash Flows. Funds flow from operations may not be comparable to similar measures presented by other companies.

Funds flow from operations can also be derived by adjusting the GAAP measure Cash Flows from Operating Activities presented in the Company's consolidated Statements of Cash Flows for the net change in non-cash working capital, and abandonment and other expenditures. Accordingly, the Company has provided a second reconciliation, "Funds Flow from Operations, as Reconciled to Cash Flows from Operating Activities" in this MD&A.

## Adjusted Net Earnings from Operations

(\$ millions)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
Net earnings	\$ 583	\$ 396	\$ 245
Share-based compensation, net of tax <sup>(1)</sup>	(88)	97	27
Unrealized risk management (gain) loss, net of tax <sup>(2)</sup>	(31)	68	(31)
Unrealized foreign exchange loss (gain), net of tax <sup>(3)</sup>	162	(2)	(60)
Realized foreign exchange loss on repayment of US dollar debt securities, net of tax <sup>(4)</sup>	146	—	—
Loss (gain) from investments, net of tax <sup>(5) (6)</sup>	113	(4)	96
Effect of statutory tax rate and other legislative changes on deferred income tax liabilities <sup>(7)</sup>	—	10	—
<b>Adjusted net earnings from operations</b>	<b>\$ 885</b>	<b>\$ 565</b>	<b>\$ 277</b>

(1) The Company's employee stock option plan provides for a cash payment option. Accordingly, the fair value of the outstanding vested options is recorded as a liability on the Company's balance sheets and periodic changes in the fair value are recognized in net earnings or are charged to (recovered from) Oil Sands Mining and Upgrading.

(2) Derivative financial instruments are recorded at fair value on the Company's balance sheets, with changes in the fair value of non-designated hedges recognized in net earnings. The amounts ultimately realized may be materially different than reflected in the financial statements due to changes in prices of the underlying items hedged, primarily crude oil, natural gas and foreign exchange.

(3) Unrealized foreign exchange gains and losses result primarily from the translation of US dollar denominated long-term debt to period-end exchange rates, partially offset by the impact of cross currency swaps, and are recognized in net earnings.

(4) During the first quarter of 2018, the Company repaid US\$600 million of 1.75% notes and US\$400 million of 5.90% notes.

(5) The Company's investment in the 50% owned North West Redwater Partnership ("Redwater Partnership") is accounted for using the equity method of accounting. Included in the non-cash loss (gain) from investments is the Company's pro rata share of the Redwater Partnership's accounting loss (gain) for the period.

(6) The Company's investments in PrairieSky Royalty Ltd. ("PrairieSky") and Inter Pipeline Ltd. ("Inter Pipeline") have been accounted for at fair value through profit and loss and are remeasured each period, with changes in fair value recognized in net earnings.

(7) During the fourth quarter of 2017, the British Columbia government enacted legislation that increased the provincial corporate income tax rate from 11% to 12% effective January 1, 2018. As a result of this income tax rate increase, the Company's deferred corporate income tax liability was increased by \$10 million.

## Funds Flow from Operations, as Reconciled to Net Earnings

(\$ millions)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
Net earnings	\$ 583	\$ 396	\$ 245
Non-cash items:			
Depletion, depreciation and amortization	1,257	1,406	1,299
Share-based compensation	(88)	97	27
Asset retirement obligation accretion	46	45	36
Unrealized risk management (gain) loss	(33)	75	(40)
Unrealized foreign exchange loss (gain)	162	(2)	(60)
Realized foreign exchange loss on repayment of US dollar debt securities, net of tax	146	—	—
Loss (gain) from investments	113	(4)	96
Deferred income tax expense	137	294	36
<b>Funds flow from operations</b>	<b>\$ 2,323</b>	<b>\$ 2,307</b>	<b>\$ 1,639</b>

## Funds Flow from Operations, as Reconciled to Cash Flows from Operating Activities

(\$ millions)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
Cash flows from operating activities	\$ 2,469	\$ 1,438	\$ 1,671
Net change in non-cash working capital	(235)	709	(51)
Abandonment expenditures	90	63	41
Other	(1)	97	(22)
<b>Funds flow from operations</b>	<b>\$ 2,323</b>	<b>\$ 2,307</b>	<b>\$ 1,639</b>

### SUMMARY OF CONSOLIDATED NET EARNINGS AND FUNDS FLOW FROM OPERATIONS

Net earnings for the first quarter of 2018 were \$583 million compared with net earnings of \$245 million for the first quarter of 2017 and net earnings of \$396 million for the fourth quarter of 2017. Net earnings for the first quarter of 2018 included net after-tax expenses of \$302 million compared with net after-tax expenses of \$32 million for the first quarter of 2017 and net after-tax expenses of \$169 million for the fourth quarter of 2017 related to the effects of share-based compensation, risk management activities, fluctuations in foreign exchange rates including the impact of realized foreign exchange losses on repayments of long-term debt, loss (gain) from investments and the impact of statutory tax rate and other legislative changes on deferred income tax liabilities. Excluding these items, adjusted net earnings from operations for the first quarter of 2018 were \$885 million compared with adjusted net earnings of \$277 million for the first quarter of 2017 and adjusted net earnings of \$565 million for the fourth quarter of 2017.

The increase in adjusted net earnings for the first quarter of 2018 from the first quarter of 2017 was primarily due to:

- higher SCO sales volumes in the Oil Sands Mining and Upgrading segment associated with both the acquisition of AOSP and new Phase 3 volumes at Horizon; and
- higher realized SCO prices in the Oil Sands Mining and Upgrading segment;

partially offset by:

- lower crude oil and NGLs and natural gas netbacks in the Exploration and Production segments;
- higher interest and other financing expense;
- lower crude oil and NGLs sales volumes in the Exploration and Production segments; and
- the strengthening of the Canadian dollar relative to the US dollar.

The increase in adjusted net earnings for the first quarter of 2018 from the fourth quarter of 2017 was primarily due to:

- higher SCO sales volumes in the Oil Sands Mining and Upgrading segment associated with new Phase 3 volumes at Horizon; and
- lower depletion, depreciation and amortization;

partially offset by:

- lower crude oil and NGLs netbacks in the Exploration and Production segments;
- lower crude oil and NGLs sales volumes in the Exploration and Production segments; and
- lower realized risk management gains.

The impacts of share-based compensation, risk management activities and fluctuations in foreign exchange rates are expected to continue to contribute to significant volatility in consolidated net earnings and are discussed in detail in the relevant sections of this MD&A.

Funds flow from operations for the first quarter of 2018 was \$2,323 million compared with \$1,639 million for the first quarter of 2017 and \$2,307 million for the fourth quarter of 2017. The fluctuations in funds flow from operations from the comparable periods were primarily due to the factors noted above relating to the fluctuations in adjusted net earnings, as well as due to the impact of fluctuations in cash taxes.

Total production before royalties for the first quarter of 2018 increased 28% to 1,123,546 BOE/d from 876,907 BOE/d for the first quarter of 2017 and increased 10% from 1,020,094 BOE/d for the fourth quarter of 2017.



## SUMMARY OF QUARTERLY RESULTS

The following is a summary of the Company's quarterly results for the eight most recently completed quarters:

(\$ millions, except per common share amounts)	Mar 31 2018	Dec 31 2017	Sep 30 2017	Jun 30 2017
Product sales <sup>(1)</sup>	\$ 5,735	\$ 5,516	\$ 4,725	\$ 4,127
Crude oil and NGLs	\$ 5,303	\$ 5,098	\$ 4,320	\$ 3,645
Natural gas	\$ 432	\$ 418	\$ 405	\$ 482
Net earnings (loss)	\$ 583	\$ 396	\$ 684	\$ 1,072
Net earnings (loss) per common share				
– basic	\$ 0.48	\$ 0.32	\$ 0.56	\$ 0.93
– diluted	\$ 0.47	\$ 0.32	\$ 0.56	\$ 0.93
(\$ millions, except per common share amounts)	Mar 31 2017	Dec 31 2016	Sep 30 2016	Jun 30 2016
Product sales <sup>(1)</sup>	\$ 3,992	\$ 3,672	\$ 2,477	\$ 2,686
Crude oil and NGLs	\$ 3,459	\$ 3,193	\$ 2,106	\$ 2,456
Natural gas	\$ 533	\$ 479	\$ 371	\$ 230
Net earnings (loss)	\$ 245	\$ 566	\$ (326)	\$ (339)
Net earnings (loss) per common share				
– basic	\$ 0.22	\$ 0.51	\$ (0.29)	\$ (0.31)
– diluted	\$ 0.22	\$ 0.51	\$ (0.29)	\$ (0.31)

(1) Comparative figures for product sales in 2016 are reported in accordance with the Company's presentation prior to adoption of IFRS 15 on January 1, 2018. There were no changes to reported net earnings or retained earnings as a result of adopting IFRS 15.

Volatility in the quarterly net earnings over the eight most recently completed quarters was primarily due to:

- **Crude oil pricing** – Fluctuating global supply/demand including crude oil production levels from the Organization of the Petroleum Exporting Countries (“OPEC”) and its impact on world supply, the impact of geopolitical uncertainties on worldwide benchmark pricing, the impact of shale oil production in North America, the impact of the Western Canadian Select (“WCS”) Heavy Differential from the West Texas Intermediate reference location at Cushing, Oklahoma (“WTI”) in North America and the impact of the differential between WTI and Dated Brent (“Brent”) benchmark pricing in the North Sea and Offshore Africa.
- **Natural gas pricing** – The impact of fluctuations in both the demand for natural gas and inventory storage levels, third party pipeline maintenance and the impact of shale gas production in the US.
- **Crude oil and NGLs sales volumes** – Fluctuations in production due to the cyclic nature of the Company’s Primrose thermal projects, production from Kirby South, the results from the Pelican Lake water and polymer flood projects, fluctuations in the Company’s drilling program in North America, the impact and timing of acquisitions, including the acquisition of AOSP and other assets, new production from Horizon Phase 2B and Phase 3, the impact of turnarounds and pitstops in the Oil Sands Mining and Upgrading segment, shut-in production due to low commodity prices, and the impact of the drilling program in Côte d’Ivoire in Offshore Africa. Sales volumes also reflected fluctuations due to timing of liftings and maintenance activities in the International segments.
- **Natural gas sales volumes** – Fluctuations in production due to the Company’s allocation of capital to higher return crude oil projects, natural decline rates, fluctuating capacity at a third party processing facility, shut-in production due to third party pipeline restrictions and related pricing impacts, shut-in production due to low commodity prices, and the impact and timing of acquisitions.
- **Production expense** – Fluctuations primarily due to the impact of the demand and cost for services, fluctuations in product mix and production, the impact of seasonal costs that are dependent on weather, cost optimizations across all segments, the impact and timing of acquisitions, including the acquisition of AOSP and other assets, turnarounds and pitstops in the Oil Sands Mining and Upgrading segment, and maintenance activities in the International segments.
- **Depletion, depreciation and amortization** – Fluctuations due to changes in sales volumes including the impact and timing of acquisitions and dispositions, proved reserves, asset retirement obligations, finding and development costs associated with crude oil and natural gas exploration, estimated future costs to develop the Company’s proved undeveloped reserves, fluctuations in International sales volumes subject to higher depletion rates, fluctuations in depletion, depreciation and amortization expense in the North Sea due to the cessation of production at the Ninian North platform in the second quarter of 2017, and the impact of turnarounds at Horizon.
- **Share-based compensation** – Fluctuations due to the determination of fair market value based on the Black-Scholes valuation model of the Company’s share-based compensation liability.
- **Risk management** – Fluctuations due to the recognition of gains and losses from the mark - to - market and subsequent settlement of the Company’s risk management activities.
- **Foreign exchange rates** – Fluctuations in the Canadian dollar relative to the US dollar, which impacted the realized price the Company received for its crude oil and natural gas sales, as sales prices are based predominantly on US dollar denominated benchmarks. Fluctuations in realized and unrealized foreign exchange gains and losses were also recorded with respect to US dollar denominated debt, partially offset by the impact of cross currency swap hedges.
- **Income tax expense** – Fluctuations in income tax expense include statutory tax rate and other legislative changes substantively enacted in the various periods.
- **Gains on acquisition, disposition and revaluation of properties and gains/losses on investments** – Fluctuations due to the recognition of gains on the acquisition of AOSP and other assets, the disposition and revaluation of properties in the various periods, fair value changes in the investments in PrairieSky and Inter Pipeline shares, and the equity (gain) loss in Redwater Partnership.

## BUSINESS ENVIRONMENT

(Average for the period)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
WTI benchmark price (US\$/bbl)	\$ <b>62.89</b>	\$ 55.39	\$ 51.86
Dated Brent benchmark price (US\$/bbl)	\$ <b>66.99</b>	\$ 61.46	\$ 54.05
WCS heavy differential from WTI (US\$/bbl)	\$ <b>24.27</b>	\$ 12.28	\$ 14.58
SCO price (US\$/bbl)	\$ <b>61.45</b>	\$ 58.64	\$ 51.45
Condensate benchmark price (US\$/bbl)	\$ <b>63.12</b>	\$ 57.96	\$ 52.21
NYMEX benchmark price (US\$/MMBtu)	\$ <b>2.98</b>	\$ 2.94	\$ 3.31
AECO benchmark price (C\$/GJ)	\$ <b>1.75</b>	\$ 1.85	\$ 2.79
US/Canadian dollar average exchange rate (US\$)	\$ <b>0.7905</b>	\$ 0.7865	\$ 0.7554

Substantially all of the Company's production is sold based on US dollar benchmark pricing. Specifically, crude oil is marketed based on WTI and Brent indices. Canadian natural gas pricing is primarily based on Alberta AECO reference pricing, which is derived from the NYMEX reference pricing and adjusted for its basis or location differential to the NYMEX delivery point at Henry Hub. The Company's realized prices are highly sensitive to fluctuations in foreign exchange rates. Product revenue continued to be impacted by the volatility in the Canadian dollar as the Canadian dollar sales price the Company received for its crude oil and natural gas sales is based on US dollar denominated benchmarks.

Crude oil sales contracts in the North America segment are typically based on WTI benchmark pricing. WTI averaged US\$62.89 per bbl for the first quarter of 2018, an increase of 21% from US\$51.86 per bbl for the first quarter of 2017, and an increase of 14% from US\$55.39 per bbl for the fourth quarter of 2017.

Crude oil sales contracts for the Company's North Sea and Offshore Africa segments are typically based on Brent pricing, which is representative of international markets and overall world supply and demand. Brent averaged US\$66.99 per bbl for the first quarter of 2018, an increase of 24% from US\$54.05 per bbl for the first quarter of 2017, and an increase of 9% from US\$61.46 per bbl for the fourth quarter of 2017.

WTI and Brent pricing for the first quarter of 2018 has increased from the comparable periods due to declines in global crude oil surplus inventories as a result of OPEC's adherence to previously announced production cuts, together with larger than anticipated increases in global demand for crude oil.

The WCS Heavy Differential averaged US\$24.27 per bbl for the first quarter of 2018, an increase of 66% from US\$14.58 per bbl for the first quarter of 2017, and an increase of 98% from US\$12.28 per bbl for the fourth quarter of 2017. The WCS Heavy Differential reflects US Gulf Coast pricing, adjusted for transportation costs. The widening of the differential for the first quarter of 2018 from the comparable periods primarily reflected increased heavy oil inventory in Western Canada due to a third party pipeline outage in the fourth quarter of 2017.

The SCO price averaged US\$61.45 per bbl for the first quarter of 2018, an increase of 19% from US\$51.45 per bbl for the first quarter of 2017, and an increase of 5% from US\$58.64 per bbl for the fourth quarter of 2017. The increase in SCO pricing for the first quarter of 2018 from the comparable periods was primarily due to changes in WTI benchmark pricing.

NYMEX natural gas prices averaged US\$2.98 per MMBtu for the first quarter of 2018, a decrease of 10% from US\$3.31 per MMBtu for the first quarter of 2017 and comparable with US\$2.94 per MMBtu for the fourth quarter of 2017.

AECO natural gas prices averaged \$1.75 per GJ for the first quarter of 2018, a decrease of 37% from \$2.79 per GJ for the first quarter of 2017 and a decrease of 5% from \$1.85 per GJ for the fourth quarter of 2017.

The decrease in AECO natural gas prices for the first quarter of 2018 from the comparable periods continued to reflect third party pipeline constraints limiting flow of natural gas to export markets as well as increased natural gas production in the basin.

**DAILY PRODUCTION, before royalties**

	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
<b>Crude oil and NGLs (bbl/d)</b>			
North America – Exploration and Production	<b>357,460</b>	383,537	359,964
North America – Oil Sands Mining and Upgrading <sup>(1)</sup>	<b>456,076</b>	321,496	192,491
North Sea	<b>21,584</b>	19,548	23,042
Offshore Africa	<b>19,438</b>	19,519	22,616
	<b>854,558</b>	744,100	598,113
<b>Natural gas (MMcf/d)</b>			
North America	<b>1,547</b>	1,596	1,613
North Sea	<b>37</b>	37	37
Offshore Africa	<b>30</b>	23	23
	<b>1,614</b>	1,656	1,673
<b>Total barrels of oil equivalent (BOE/d)</b>	<b>1,123,546</b>	1,020,094	876,907
<b>Product mix</b>			
Light and medium crude oil and NGLs	<b>12%</b>	13%	15%
Pelican Lake heavy crude oil	<b>6%</b>	6%	5%
Primary heavy crude oil	<b>8%</b>	10%	11%
Bitumen (thermal oil)	<b>10%</b>	12%	15%
Synthetic crude oil <sup>(1)</sup>	<b>40%</b>	32%	22%
Natural gas	<b>24%</b>	27%	32%
<b>Percentage of gross revenue <sup>(1) (2)</sup></b> (excluding Midstream revenue)			
Crude oil and NGLs	<b>92%</b>	92%	86%
Natural gas	<b>8%</b>	8%	14%

(1) First quarter 2018 SCO production before royalties excludes 3,224 bbl/d of SCO consumed internally as diesel (fourth quarter 2017 – 1,730 bbl/d; first quarter 2017 – 428 bbl/d).

(2) Net of blending costs and excluding risk management activities.

## DAILY PRODUCTION, net of royalties

	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
<b>Crude oil and NGLs (bbl/d)</b>			
North America – Exploration and Production	<b>310,783</b>	333,698	313,070
North America – Oil Sands Mining and Upgrading	<b>443,606</b>	309,777	189,182
North Sea	<b>21,521</b>	19,518	23,001
Offshore Africa	<b>18,652</b>	17,885	21,702
	<b>794,562</b>	680,878	546,955
<b>Natural gas (MMcf/d)</b>			
North America	<b>1,473</b>	1,538	1,503
North Sea	<b>37</b>	37	37
Offshore Africa	<b>27</b>	20	21
	<b>1,537</b>	1,595	1,561
<b>Total barrels of oil equivalent (BOE/d)</b>	<b>1,050,702</b>	946,731	807,045

The Company's business approach is to maintain large project inventories and production diversification among each of the commodities it produces; namely light and medium crude oil and NGLs, primary heavy crude oil, Pelican Lake heavy crude oil, bitumen (thermal oil), SCO and natural gas.

Crude oil and NGLs production for the first quarter of 2018 increased by 43% to average 854,558 bbl/d from 598,113 bbl/d for the first quarter of 2017, and increased by 15% from 744,100 bbl/d for the fourth quarter of 2017. The increase in crude oil and NGLs production for the first quarter of 2018 from the first quarter of 2017 was due to acquisitions completed in 2017 and new Phase 3 production at Horizon. The increase in crude oil and NGLs production for the first quarter of 2018 from the fourth quarter of 2017 reflected the successful ramp-up of Phase 3 production at Horizon and strong production at AOSP, partially offset by changes in the timing of activities in thermal and heavy oil production, including delaying completion and ramp up of new wells at Kirby South and in heavy oil, together with proactive measures taken to curtail thermal and heavy oil production.

First quarter 2018 crude oil and NGLs production was above the mid point of the Company's previously issued guidance of 821,000 to 869,000 bbl/d. Second quarter 2018 crude oil and NGLs production guidance is targeted to average between 773,000 and 821,000 bbl/d.

Natural gas production for the first quarter of 2018 of 1,614 MMcf/d decreased 4% from 1,673 MMcf/d for the first quarter of 2017, and decreased 3% from 1,656 MMcf/d for the fourth quarter of 2017. The first quarter of 2018 reflected reduced natural gas activity, including the impact of shut-in natural gas production volumes of 14 MMcf/d as a result of low natural gas prices.

First quarter 2018 natural gas production was within the Company's previously issued guidance of 1,600 to 1,650 MMcf/d. Second quarter 2018 natural gas production guidance is targeted to average between 1,515 and 1,565 MMcf/d.

### North America – Exploration and Production

North America crude oil and NGLs production for the first quarter of 2018 of 357,460 bbl/d was comparable with 359,964 bbl/d for the first quarter of 2017, and decreased by 7% from 383,537 bbl/d for the fourth quarter of 2017. The decrease in crude oil and NGLs production for the first quarter of 2018 from the fourth quarter of 2017 was primarily due to changes in the timing of activities in thermal and heavy oil production, including delaying completion and ramp up of new wells at Kirby South and in heavy oil, together with proactive measures taken to curtail thermal and heavy oil production.

Operating performance at the Pelican Lake tertiary recovery project continued to be strong following the acquisition completed in 2017, leading to production of 63,274 bbl/d in the first quarter of 2018 compared with 46,617 bbl/d in the first quarter of 2017 and 65,654 bbl/d in the fourth quarter of 2017.

Overall thermal oil production for the first quarter of 2018 averaged 111,851 bbl/d compared with 128,372 bbl/d for the first quarter of 2017 and 124,121 bbl/d for the fourth quarter of 2017. First quarter 2018 thermal oil production was within the Company's previously issued guidance of 108,000 to 114,000 bbl/d. Second quarter 2018 thermal oil production is targeted to average between 103,000 and 109,000 bbl/d.

First quarter 2018 crude oil and NGLs production, including thermal oil, was within the Company's previously issued guidance of 348,000 to 362,000 bbl/d. Second quarter 2018 crude oil and NGLs production guidance, including thermal oil, is targeted to average between 339,000 and 353,000 bbl/d.

Natural gas production for the first quarter of 2018 decreased 4% to 1,547 MMcf/d from 1,613 MMcf/d for the first quarter of 2017, and decreased 3% from 1,596 MMcf/d for the fourth quarter of 2017. The first quarter of 2018 reflected reduced natural gas activity, including the impact of shut-in natural gas production volumes of 14 MMcf/d as a result of low natural gas prices.

### North America – Oil Sands Mining and Upgrading

SCO production for the first quarter of 2018 increased 137% to average 456,076 bbl/d from 192,491 bbl/d for the first quarter of 2017 and increased 42% from 321,496 bbl/d for the fourth quarter of 2017. The increase in SCO production for the first quarter of 2018 from the first quarter of 2017 reflected new production from the acquisition of AOSP in May 2017 and new Phase 3 production at Horizon. The increase in SCO production for the first quarter of 2018 from the fourth quarter of 2017 primarily reflected the successful ramp-up of Phase 3 production at Horizon in the fourth quarter of 2017 and strong production at AOSP.

First quarter 2018 SCO production was above the mid point of the Company's previously issued guidance of 435,000 to 465,000 bbl/d. Second quarter 2018 SCO production guidance is targeted to average between 393,000 and 423,000 bbl/d.

### North Sea

North Sea crude oil production for the first quarter of 2018 decreased 6% to 21,584 bbl/d from 23,042 bbl/d for the first quarter of 2017 and increased 10% from 19,548 bbl/d for the fourth quarter of 2017. The decrease in production for the first quarter of 2018 from the first quarter of 2017 was primarily due to the impact of the shut-in of the Ninian North platform in May 2017 and natural field declines, partially offset by new wells at Ninian South and production optimization. The increase in production for the first quarter of 2018 from the fourth quarter of 2017 was primarily due to production resuming following the temporary unplanned shut-ins of the Ninian South Platform as well as the Forties Pipeline System in December 2017, together with production optimization.

### Offshore Africa

Offshore Africa crude oil production for the first quarter of 2018 decreased 14% to 19,438 bbl/d from 22,616 bbl/d for the first quarter of 2017, and was comparable with 19,519 bbl/d for the fourth quarter of 2017. The decrease in production for the first quarter of 2018 from the first quarter of 2017 primarily reflected natural field declines, partially offset by production optimization.

### International Guidance

First quarter 2018 International crude oil production of 41,022 bbl/d was within the Company's previously issued guidance of 38,000 to 42,000 bbl/d. Second quarter 2018 crude oil production guidance is targeted to average between 41,000 and 45,000 bbl/d.

### International Crude Oil Inventory Volumes

The Company recognizes revenue on its crude oil production when title transfers to the customer and delivery has taken place. Revenue has not been recognized in the International business segments on crude oil volumes that were stored in various storage facilities or FPSOs, as follows:

(bbl)	Mar 31 2018	Dec 31 2017	Mar 31 2017
North Sea	506,589	—	339,457
Offshore Africa	1,141,282	121,936	1,102,137
	1,647,871	121,936	1,441,594

## OPERATING HIGHLIGHTS – EXPLORATION AND PRODUCTION

	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
<b>Crude oil and NGLs (\$/bbl) <sup>(1)</sup></b>			
Sales price <sup>(2)</sup>	\$ 43.06	\$ 53.42	\$ 47.05
Transportation	3.10	2.82	2.54
Realized sales price, net of transportation	39.96	50.60	44.51
Royalties	4.87	5.84	4.89
Production expense	15.70	15.03	14.37
Netback	\$ 19.39	\$ 29.73	\$ 25.25
<b>Natural gas (\$/Mcf) <sup>(1)</sup></b>			
Sales price <sup>(2)</sup>	\$ 2.74	\$ 2.55	\$ 3.25
Transportation	0.51	0.46	0.43
Realized sales price, net of transportation	2.23	2.09	2.82
Royalties	0.10	0.08	0.19
Production expense	1.41	1.33	1.28
Netback	\$ 0.72	\$ 0.68	\$ 1.35
<b>Barrels of oil equivalent (\$/BOE) <sup>(1)</sup></b>			
Sales price <sup>(2)</sup>	\$ 32.02	\$ 38.78	\$ 35.98
Transportation	3.05	2.86	2.57
Realized sales price, net of transportation	28.97	35.92	33.41
Royalties	3.10	3.75	3.38
Production expense	12.68	12.28	11.67
Netback	\$ 13.19	\$ 19.89	\$ 18.36

(1) Amounts expressed on a per unit basis are based on sales volumes.

(2) Net of blending costs and excluding risk management activities.

## PRODUCT PRICES – EXPLORATION AND PRODUCTION

	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
<b>Crude oil and NGLs (\$/bbl)</b> <sup>(1) (2)</sup>			
North America	\$ 40.66	\$ 50.51	\$ 44.17
North Sea	\$ 79.35	\$ 76.71	\$ 70.03
Offshore Africa	\$ 78.85	\$ 73.43	\$ 61.95
Company average	\$ 43.06	\$ 53.42	\$ 47.05
<b>Natural gas (\$/Mcf)</b> <sup>(1) (2)</sup>			
North America	\$ 2.44	\$ 2.33	\$ 3.08
North Sea	\$ 11.67	\$ 9.77	\$ 8.68
Offshore Africa	\$ 6.95	\$ 6.73	\$ 6.23
Company average	\$ 2.74	\$ 2.55	\$ 3.25
<b>Company average (\$/BOE)</b> <sup>(1) (2)</sup>	\$ 32.02	\$ 38.78	\$ 35.98

(1) Amounts expressed on a per unit basis are based on sales volumes.

(2) Net of blending costs and excluding risk management activities.

### North America

North America realized crude oil prices averaged \$40.66 per bbl for the first quarter of 2018, a decrease of 8% compared with \$44.17 per bbl for the first quarter of 2017 and a decrease of 20% compared with \$50.51 per bbl for the fourth quarter of 2017. The decrease in realized crude oil prices for the first quarter of 2018 from the comparable periods primarily reflected the widening of the WCS Heavy Differential in the first quarter of 2018 and increased heavy oil inventory in Western Canada due to a third party pipeline outage in the fourth quarter of 2017. The Company continues to focus on its crude oil blending marketing strategy and in the first quarter of 2018, contributed approximately 175,000 bbl/d of heavy crude oil blends to the WCS stream.

North America realized natural gas prices decreased 21% to average \$2.44 per Mcf for the first quarter of 2018 compared with \$3.08 per Mcf for the first quarter of 2017, and increased 5% compared with \$2.33 per Mcf for the fourth quarter of 2017. The decrease in realized natural gas prices for the first quarter of 2018 compared with the first quarter of 2017 reflected third party pipeline constraints limiting flow of natural gas to export markets as well as increased natural gas production in the basin. The increase in realized natural gas prices for the first quarter of 2018 compared with the fourth quarter of 2017 is primarily due to higher natural gas export sales volumes and prices.

Comparisons of the prices received in North America Exploration and Production by product type were as follows:

(Quarterly average)	Mar 31 2018	Dec 31 2017	Mar 31 2017
<b>Wellhead Price</b> <sup>(1) (2)</sup>			
Light and medium crude oil and NGLs (\$/bbl)	\$ 53.48	\$ 54.09	\$ 47.10
Pelican Lake heavy crude oil (\$/bbl)	\$ 41.63	\$ 52.44	\$ 45.82
Primary heavy crude oil (\$/bbl)	\$ 36.85	\$ 50.71	\$ 45.22
Bitumen (thermal oil) (\$/bbl)	\$ 32.22	\$ 46.58	\$ 40.69
Natural gas (\$/Mcf)	\$ 2.44	\$ 2.33	\$ 3.08

(1) Amounts expressed on a per unit basis are based on sales volumes.

(2) Net of blending costs and excluding risk management activities.

### North Sea

North Sea realized crude oil prices increased 13% to average \$79.35 per bbl for the first quarter of 2018 from \$70.03 per bbl for the first quarter of 2017 and increased 3% from \$76.71 per bbl for the fourth quarter of 2017. Realized crude oil prices per bbl in any particular period are dependent on the terms of the various sales contracts, the frequency and











Adjusted cash production costs for the first quarter of 2018 averaged \$21.37 per bbl, a decrease of 3% from \$22.08 per bbl for the first quarter of 2017 and a decrease of 14% from \$24.99 per bbl for the fourth quarter of 2017. The decrease in adjusted cash production costs per barrel for the first quarter of 2018 from the first quarter of 2017 primarily reflected the Company's continuous focus on cost control and efficiencies and high utilization rates and reliability. The decrease in adjusted cash production costs per barrel for the first quarter of 2018 from the fourth quarter of 2017 primarily reflected additional capacity from new Phase 3 production at Horizon.

For 2018, Oil Sands Mining and Upgrading cash production costs, including turnaround costs, are now anticipated to average \$20.50 to \$24.50 per bbl.

## DEPLETION, DEPRECIATION AND AMORTIZATION – OIL SANDS MINING AND UPGRADING

(\$ millions, except per bbl amounts)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
Expense	\$ 404	\$ 464	\$ 195
Less: depreciation incurred during turnaround period	—	(188)	—
Adjusted depletion, depreciation and amortization	\$ 404	\$ 276	\$ 195
\$/bbl <sup>(1)</sup>	\$ 9.88	\$ 9.75	\$ 11.58

(1) Amounts expressed on a per unit basis are based on sales volumes excluding turnaround periods.

Adjusted depletion, depreciation and amortization expense per barrel for the first quarter of 2018 decreased 15% to \$9.88 per bbl from \$11.58 per bbl for the first quarter of 2017 and was comparable with \$9.75 per bbl for the fourth quarter of 2017.

Adjusted depletion, depreciation and amortization expense per barrel for the first quarter of 2018 decreased from the first quarter of 2017 primarily due to the impact of AOSP, which has a lower depletion rate.

## ASSET RETIREMENT OBLIGATION ACCRETION – OIL SANDS MINING AND UPGRADING

(\$ millions, except per bbl amounts)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
Expense	\$ 15	\$ 15	\$ 8
\$/bbl <sup>(1)</sup>	\$ 0.38	\$ 0.53	\$ 0.46

(1) Amounts expressed on a per unit basis are based on sales volumes.

Asset retirement obligation accretion expense represents the increase in the carrying amount of the asset retirement obligation due to the passage of time.

Asset retirement obligation accretion expense of \$0.38 per bbl for the first quarter of 2018 decreased 17% from \$0.46 per bbl for the first quarter of 2017 and decreased 28% from \$0.53 per bbl for the fourth quarter of 2017, primarily due to higher sales volumes.

## MIDSTREAM

(\$ millions)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
Revenue	\$ 27	\$ 28	\$ 25
Production expense	5	4	4
Midstream cash flow	22	24	21
Depreciation	3	3	2
Equity loss (gain) on investment	1	1	(2)
Segment earnings before taxes	\$ 18	\$ 20	\$ 21

The Company has a 50% interest in the Redwater Partnership. Redwater Partnership has entered into agreements to construct and operate a 50,000 barrel per day bitumen upgrader and refinery (the "Project") under processing agreements that target to process 12,500 barrels per day of bitumen feedstock for the Company and 37,500 barrels per day of bitumen feedstock for the Alberta Petroleum Marketing Commission ("APMC"), an agent of the Government of Alberta, under a 30 year fee-for-service tolling agreement.

The facility capital cost ("FCC") budget for the Project is currently estimated to be \$9,700 million with project completion targeted for the fourth quarter of 2018. Productivity challenges during construction have continued to result in upward budgetary pressures. During 2013, the Company and APMC agreed, each with a 50% interest, to provide subordinated debt, bearing interest at prime plus 6%, as required for Project costs to reflect an agreed debt to equity ratio of 80/20. To March 31, 2018, each party has provided \$432 million of subordinated debt, together with accrued interest thereon of \$111 million, for a Company total of \$543 million. Any additional subordinated debt financing is not expected to be significant.

Under its processing agreement, beginning on the earlier of the commercial operations date of the refinery and June 1, 2018, the Company is unconditionally obligated to pay its 25% pro rata share of the debt portion of the monthly cost of service toll, including interest, fees and principal repayments, of the syndicated credit facility and bonds, over the tolling period of 30 years.

As at March 31, 2018, Redwater Partnership had additional borrowings of \$2,112 million under its secured \$3,500 million syndicated credit facility. During the first quarter of 2018, Redwater Partnership extended \$2,000 million of the \$3,500 million revolving syndicated credit facility to June 2021. The remaining \$1,500 million was extended on a fully drawn non-revolving basis maturing February 2020.

## ADMINISTRATION EXPENSE

(\$ millions, except per BOE amounts)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
Expense	\$ 81	\$ 84	\$ 87
\$/BOE <sup>(1)</sup>	\$ 0.82	\$ 0.90	\$ 1.10

(1) Amounts expressed on a per unit basis are based on sales volumes.

Administration expense for the first quarter of 2018 of \$0.82 per BOE decreased 25% from \$1.10 per BOE for the first quarter of 2017 and decreased 9% from \$0.90 per BOE for the fourth quarter of 2017. Administration expense per BOE decreased for the first quarter of 2018 from the comparable periods primarily due to higher overhead recoveries and higher sales volumes.

## SHARE-BASED COMPENSATION

(\$ millions)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
(Recovery) expense	\$ (88)	\$ 97	\$ 27

The Company's Stock Option Plan provides current employees with the right to receive common shares or a cash payment in exchange for stock options surrendered.

The Company recorded an \$88 million share-based compensation recovery for the first quarter of 2018, primarily as a result of remeasurement of the fair value of outstanding stock options related to the impact of normal course graded vesting of stock options granted in prior periods, the impact of vested stock options exercised or surrendered during the period and changes in the Company's share price. Included within share-based compensation recovery for the first quarter of 2018 was an expense of \$1 million related to performance share units granted to certain executive employees (March 31, 2017 – \$1 million). For the first quarter of 2018, the Company recovered \$13 million of share-based compensation costs from the Oil Sands Mining and Upgrading segment (March 31, 2017 – \$3 million costs charged).

## INTEREST AND OTHER FINANCING EXPENSE

(\$ millions, except per BOE amounts and interest rates)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
Expense, gross	\$ 205	\$ 187	\$ 156
Less: capitalized interest	15	18	22
Expense, net	\$ 190	\$ 169	\$ 134
\$/BOE <sup>(1)</sup>	\$ 1.92	\$ 1.81	\$ 1.70
Average effective interest rate	3.8%	3.7%	3.9%

(1) Amounts expressed on a per unit basis are based on sales volumes.

Gross interest and other financing expense for the first quarter of 2018 increased from the first quarter of 2017 primarily due to the impact of higher average debt levels as a result of acquisitions completed in 2017. Capitalized interest of \$15 million for the first quarter of 2018 was primarily related to Kirby North and residual project activities at Horizon.

Net interest and other financing expense per BOE for the first quarter of 2018 increased 13% to \$1.92 per BOE from \$1.70 per BOE for the first quarter of 2017 and increased 6% from \$1.81 per BOE for the fourth quarter of 2017. The increase for the first quarter of 2018 from the first quarter of 2017 was primarily due to higher average debt levels as a result of acquisitions completed in 2017 and lower capitalized interest related to the completion of Horizon Phase 3. The increase for the first quarter of 2018 from the fourth quarter of 2017 was primarily due to the impact of interest on PRT recoveries in the North Sea in the fourth quarter of 2017, as well as lower capitalized interest related to the completion of Horizon Phase 3.

The Company's average effective interest rate for the first quarter of 2018 was consistent with the comparable periods.

## RISK MANAGEMENT ACTIVITIES

The Company utilizes various derivative financial instruments to manage its commodity price, interest rate and foreign currency exposures. These derivative financial instruments are not intended for trading or speculative purposes.

(\$ millions)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
Crude oil and NGLs financial instruments	\$ —	\$ —	\$ (1)
Natural gas financial instruments	—	(2)	—
Foreign currency contracts	(19)	(71)	(11)
Realized gain	(19)	(73)	(12)
Crude oil and NGLs financial instruments	—	7	(43)
Natural gas financial instruments	—	2	(8)
Foreign currency contracts	(33)	66	11
Unrealized (gain) loss	(33)	75	(40)
Net (gain) loss	\$ (52)	\$ 2	\$ (52)

During the first quarter of 2018, net realized risk management gains were related to the settlement of foreign currency contracts. The Company recorded a net unrealized gain of \$33 million (\$31 million after-tax) on its risk management activities for the first quarter of 2018 (December 31, 2017 - unrealized loss of \$75 million; \$68 million after-tax; March 31, 2017 – unrealized gain of \$40 million; \$31 million after-tax).

Further details related to outstanding derivative financial instruments at March 31, 2018 are disclosed in note 15 to the Company's unaudited interim consolidated financial statements.

## FOREIGN EXCHANGE

(\$ millions)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
Net realized loss (gain)	\$ 116	\$ (15)	\$ 4
Net unrealized loss (gain)	162	(2)	(60)
Net loss (gain) <sup>(1)</sup>	\$ 278	\$ (17)	\$ (56)

(1) Amounts are reported net of the hedging effect of cross currency swaps.

The net realized foreign exchange loss for the first quarter of 2018 was primarily due to foreign exchange rate fluctuations on settlement of working capital items denominated in US dollars or UK pounds sterling and the repayment of US\$600 million of 1.75% notes and US\$400 million of 5.90% notes. The net unrealized foreign exchange loss for the first quarter of 2018 was primarily related to the impact of the weakening Canadian dollar with respect to outstanding US dollar debt, partially offset by the reversal of the net unrealized foreign exchange loss on the repayment of US\$600 million of 1.75% notes and US\$400 million of 5.90% notes. The net unrealized loss (gain) for each of the periods presented included the impact of cross currency swaps (three months ended March 31, 2018 – unrealized gain of \$40 million, December 31, 2017 – unrealized gain of \$1 million, March 31, 2017 – unrealized loss of \$23 million). The US/Canadian dollar exchange rate at March 31, 2018 was US\$0.7751 (December 31, 2017 – US\$0.7988, March 31, 2017 – US\$0.7506).



## INCOME TAXES

(\$ millions, except income tax rates)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
North America <sup>(1)</sup>	\$ 150	\$ (93)	\$ 38
North Sea	1	10	6
Offshore Africa	5	17	7
PRT recovery – North Sea	(4)	(25)	(1)
Other taxes	2	3	3
Current income tax expense (recovery)	154	(88)	53
Deferred corporate income tax expense	127	307	28
Deferred PRT expense (recovery) – North Sea	10	(13)	8
Deferred income tax expense	137	294	36
Income tax rate and other legislative changes <sup>(2)</sup>	—	(10)	—
	\$ 291	\$ 196	\$ 89
Effective income tax rate on adjusted net earnings from operations <sup>(3)</sup>	24%	32%	20%

(1) Includes North America Exploration and Production, Midstream, and Oil Sands Mining and Upgrading segments.

(2) During the fourth quarter of 2017, the British Columbia government enacted legislation that increased the provincial corporate income tax rate from 11% to 12% effective January 1, 2018. As a result of this income tax rate increase, the Company's deferred corporate income tax liability was increased by \$10 million.

(3) Excludes the impact of current and deferred PRT expense and other current income tax expense.

The effective income tax rate for the first quarter of 2018 and the comparable periods included the impact of non-taxable items in North America and the North Sea and the impact of differences in jurisdictional income and tax rates in the countries in which the Company operates, in relation to net earnings.

The current PRT recovery in the North Sea for the first quarter of 2018 and the comparable periods included the impact of carrybacks of abandonment expenditures related to the Murchison and Ninian North platforms.

In October 2017, the British Columbia government enacted legislation that increased the provincial corporate income tax rate from 11% to 12% effective January 1, 2018. As a result of this income tax rate increase, the Company's deferred income tax liability was increased by \$10 million.

The Company files income tax returns in the various jurisdictions in which it operates. These tax returns are subject to periodic examinations in the normal course by the applicable tax authorities. The tax returns as prepared may include filing positions that could be subject to differing interpretations of applicable tax laws and regulations, which may take several years to resolve. The Company does not believe the ultimate resolution of these matters will have a material impact upon the Company's reported results of operations, financial position or liquidity.

For 2018, the Company now expects to recognize current income tax expenses ranging from \$600 million to \$700 million in Canada and \$nil to \$30 million in the North Sea and Offshore Africa.

## NET CAPITAL EXPENDITURES <sup>(1)</sup>

(\$ millions)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
<b>Exploration and Evaluation</b>			
Net expenditures <sup>(2) (3)</sup>	\$ 56	\$ 16	\$ 37
<b>Property, Plant and Equipment</b>			
Net property acquisitions <sup>(2) (3)</sup>	162	19	9
Well drilling, completion and equipping	321	212	340
Production and related facilities	264	258	167
Capitalized interest and other <sup>(4)</sup>	23	27	21
Net expenditures	770	516	537
Total Exploration and Production	826	532	574
<b>Oil Sands Mining and Upgrading</b>			
Project costs <sup>(5)</sup>	66	248	139
Sustaining capital	105	214	67
Turnaround costs	13	69	1
Capitalized interest and other <sup>(4)</sup>	(5)	26	20
Total Oil Sands Mining and Upgrading	179	557	227
<b>Midstream</b>	4	2	1
<b>Abandonments</b> <sup>(6)</sup>	90	63	41
<b>Head office</b>	4	(11)	3
Total net capital expenditures	\$ 1,103	\$ 1,143	\$ 846
<b>By segment</b>			
North America <sup>(2) (3)</sup>	\$ 772	\$ 444	\$ 520
North Sea	35	52	35
Offshore Africa	19	36	19
Oil Sands Mining and Upgrading	179	557	227
Midstream	4	2	1
Abandonments <sup>(6)</sup>	90	63	41
Head office	4	(11)	3
Total	\$ 1,103	\$ 1,143	\$ 846

(1) Net capital expenditures exclude fair value and revaluation adjustments, and include non-cash transfers of property, plant and equipment to inventory due to change in use.

(2) Includes business combinations.

(3) Includes proceeds from the Company's disposition of properties.

(4) Capitalized interest and other includes expenditures related to land acquisition and retention, seismic and other adjustments.

(5) Includes Horizon Phases 2/3 construction costs.

(6) Abandonments represent expenditures to settle asset retirement obligations and have been reflected as capital expenditures in this table.

The Company's strategy is focused on building a diversified asset base that is balanced among various products. In order to facilitate efficient operations, the Company concentrates its activities in core areas. The Company focuses on maintaining its land inventories to enable the continuous exploitation of play types and geological trends, greatly reducing overall exploration risk. By owning associated infrastructure, the Company is able to maximize utilization of its production facilities, thereby increasing control over production costs.

Net capital expenditures for the first quarter of 2018 were \$1,103 million compared with \$846 million for the first quarter of 2017 and \$1,143 million for the fourth quarter of 2017.

## Oil Sands Mining and Upgrading

At Horizon, the Phase 2/3 expansion program is essentially complete with residual scope remaining related to Mature Fine Tailings ("MFT") and mine basal water.

### Drilling Activity

(number of wells)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
Net successful natural gas wells	5	2	11
Net successful crude oil wells <sup>(1)</sup>	122	125	155
Dry wells	2	3	1
Stratigraphic test / service wells	450	51	226
Total	579	181	393
Success rate (excluding stratigraphic test / service wells)	98%	98%	99%

(1) Includes bitumen wells.

### North America

North America, excluding Oil Sands Mining and Upgrading, accounted for approximately 75% of the total net capital expenditures for the first quarter of 2018 compared with approximately 26% for the first quarter of 2017.

During the first quarter of 2018, the Company targeted 5 net natural gas wells, all in Northwest Alberta. The Company also targeted 123 net crude oil wells. The majority of these wells were concentrated in the Company's Northern Plains region where 64 primary heavy crude oil wells, 7 Pelican Lake heavy crude oil wells and 22 bitumen (thermal oil) wells were drilled. Another 30 wells targeting light crude oil were drilled outside the Northern Plains region.

### North Sea

During the first quarter of 2018, the Company completed one production well (1.0 on a net basis) at Tiffany in the North Sea. The Company also continued to progress the abandonment of the Murchison and Ninian North platforms. The well plug and abandonment project at Ninian North was completed during the quarter, ahead of schedule and under the sanctioned budget.

## LIQUIDITY AND CAPITAL RESOURCES

(\$ millions, except ratios)	Mar 31 2018	Dec 31 2017	Mar 31 2017
Working capital <sup>(1)</sup>	\$ 702	\$ 513	\$ 1,222
Long-term debt <sup>(2) (3)</sup>	\$ 21,978	\$ 22,458	\$ 16,304
Less: cash and cash equivalents	152	137	19
Long-term debt, net	\$ 21,826	\$ 22,321	\$ 16,285
Share capital	\$ 9,264	\$ 9,109	\$ 4,869
Retained earnings	22,785	22,612	21,465
Accumulated other comprehensive income	(23)	(68)	43
Shareholders' equity	\$ 32,026	\$ 31,653	\$ 26,377
Debt to book capitalization <sup>(3) (4)</sup>	40.5%	41.4%	38.2%
Debt to market capitalization <sup>(3) (5)</sup>	30.5%	28.9%	25.2%
After-tax return on average common shareholders' equity <sup>(6)</sup>	8.7%	8.0%	0.6%
After-tax return on average capital employed <sup>(3) (7)</sup>	6.0%	5.6%	1.1%

(1) Calculated as current assets less current liabilities, excluding the current portion of long-term debt.

(2) Includes the current portion of long-term debt.

(3) Long-term debt is stated at its carrying value, net of fair value adjustments, original issue discounts and premiums and transaction costs.

(4) Calculated as net current and long-term debt; divided by the book value of common shareholders' equity plus net current and long-term debt.

(5) Calculated as net current and long-term debt; divided by the market value of common shareholders' equity plus net current and long-term debt.

(6) Calculated as net earnings for the twelve month trailing period; as a percentage of average common shareholders' equity for the period.

(7) Calculated as net earnings plus after-tax interest and other financing expense for the twelve month trailing period; as a percentage of average capital employed for the period.

At March 31, 2018, the Company's capital resources consisted primarily of funds flow from operations, available bank credit facilities and access to debt capital markets. Funds flow from operations and the Company's ability to renew existing bank credit facilities and raise new debt is dependent on factors discussed in the "Risks and Uncertainties" section of the Company's annual MD&A for the year ended December 31, 2017. In addition, the Company's ability to renew existing bank credit facilities and raise new debt reflects current credit ratings as determined by independent rating agencies, and the conditions of the market. The Company continues to believe that its internally generated funds flow from operations supported by the implementation of its ongoing hedge policy, the flexibility of its capital expenditure programs and multi-year financial plans, its existing bank credit facilities, and its ability to raise new debt on commercially acceptable terms will provide sufficient liquidity to sustain its operations in the short, medium and long term and support its growth strategy. On an ongoing basis the Company continues to focus on its balance sheet strength and available liquidity by:

- Monitoring funds flow from operations, which is the primary source of funds;
- Actively managing the allocation of maintenance and growth capital to ensure it is expended in a prudent and appropriate manner with flexibility to adjust to market conditions. The Company continues to exercise its capital flexibility to address commodity price volatility and its impact on operating expenditures, capital commitments and long-term debt;
- During the first quarter of 2018, the Company utilized funds flow from operations to facilitate net repayment of bank credit facilities and US dollar debt securities of \$1,336 million, excluding the impact of foreign exchange on debt balances, including:
  - repayment and cancellation of the \$125 million non-revolving credit facility;
  - repayment and cancellation of \$150 million of the \$3,000 million non-revolving term loan facility; and
  - repayment of US\$600 million of 1.75% notes and US\$400 million of 5.90% notes.
- Additionally, the Company utilized available liquidity to settle the deferred payment to Marathon Oil Corporation for \$481 million, resulting in total net repayments of debt of \$855 million.
- Reviewing the Company's borrowing capacity:
  - Borrowings under the \$2,200 million non-revolving credit facility may be made by way of pricing referenced to Canadian dollar bankers' acceptances, US dollar bankers' acceptances, LIBOR, US base rate or Canadian prime rate. As at March 31, 2018, the \$2,200 million facility was fully drawn.
  - Borrowings under the \$2,850 million non-revolving term loan facility may be made by way of pricing referenced to Canadian dollar bankers' acceptances, US dollar bankers' acceptances, LIBOR, US base rate or Canadian prime rate. As at March 31, 2018, the \$2,850 million facility was fully drawn.
  - Borrowings under the \$750 million non-revolving credit facility may be made by way of pricing referenced to Canadian dollar bankers' acceptances, US dollar bankers' acceptances, LIBOR, US base rate or Canadian prime rate. As at March 31, 2018, the \$750 million facility was fully drawn.
  - The Company's borrowings under its US commercial paper program are authorized up to a maximum of US \$2,500 million. The Company reserves capacity under its bank credit facilities for amounts outstanding under this program.
  - In July 2017, the Company filed base shelf prospectuses that allow for the offer for sale from time to time of up to \$3,000 million of medium-term notes in Canada and US\$3,000 million of debt securities in the United States, which expires in August 2019. If issued, these securities may be offered in amounts and at prices, including interest rates, to be determined based on market conditions at the time of issuance.
- Reviewing bank credit facilities and public debt indentures to ensure they are in compliance with applicable covenant packages; and
- Monitoring exposure to individual customers, contractors, suppliers and joint venture partners on a regular basis and when appropriate, ensuring parental guarantees or letters of credit are in place, and as applicable, taking other mitigating actions to minimize the impact in the event of a default.

At March 31, 2018, the Company had in place bank credit facilities of \$10,777 million, of which approximately \$3,835 million was available, resulting in liquidity of \$3,987 million, including cash and cash equivalents. This excludes certain other dedicated credit facilities supporting letters of credit.

At March 31, 2018, the Company had total US dollar denominated debt with a carrying amount of \$14,377 million (US\$11,147 million), before transaction costs and original issue discounts. This included \$5,863 million (US\$4,547 million) hedged by way of cross currency swaps (US\$1,050 million) and foreign currency forwards (US\$3,497 million). The fixed repayment amount of these hedging instruments is \$5,639 million, resulting in a notional reduction of the carrying amount of the Company's US dollar denominated debt by approximately \$224 million to \$14,153 million as at March 31, 2018.

Net long-term debt was \$21,826 million at March 31, 2018, resulting in a debt to book capitalization ratio of 40.5% (December 31, 2017 – 41.4%); this ratio is within the 25% to 45% internal range utilized by management. This range may be exceeded in periods when a combination of capital projects, acquisitions, or lower commodity prices occurs. The Company may be below the low end of the targeted range when funds flow from operations is greater than current investment activities. The Company remains committed to maintaining a strong balance sheet, adequate available liquidity and a flexible capital structure. Further details related to the Company's long-term debt at March 31, 2018 are discussed in note 8 to the Company's unaudited interim consolidated financial statements.

The Company periodically utilizes commodity derivative financial instruments under its commodity hedge policy to reduce the risk of volatility in commodity prices and to support the Company's cash flow for its capital expenditure programs. This policy currently allows for the hedging of up to 60% of the near 12 months budgeted production and up to 40% of the following 13 to 24 months estimated production. For the purpose of this policy, the purchase of put options is in addition to the above parameters. At March 31, 2018 the Company had no commodity derivative financial instruments outstanding.

### Share Capital

As at March 31, 2018, there were 1,226,205,000 common shares outstanding (December 31, 2017 – 1,222,769,000 common shares) and 54,221,000 stock options outstanding. As at May 1, 2018, the Company had 1,228,025,000 common shares outstanding and 51,344,000 stock options outstanding.

On February 28, 2018, the Board of Directors approved an increase in the quarterly dividend to \$0.335 per common share, beginning with the dividend payable on April 1, 2018 (previous quarterly dividend rate of \$0.275 per common share). The dividend policy undergoes periodic review by the Board of Directors and is subject to change.

On March 14, 2018, the Board of Directors approved the Company's application for a Normal Course Issuer Bid to purchase through the facilities of the Toronto Stock Exchange, alternative Canadian trading platforms, and the New York Stock Exchange, up to 5% of the issued and outstanding common shares of the Company, over a 12 month period commencing upon expiry of its current Normal Course Issuer Bid and upon receipt of applicable regulatory and other approvals.

The Company's Normal Course Issuer Bid previously announced in March 2017, to purchase through the facilities of the Toronto Stock Exchange, alternative Canadian trading platforms, and the New York Stock Exchange, up to 27,931,135 common shares of the Company, ends May 22, 2018. For the three months ended March 31, 2018, the Company did not purchase any common shares for cancellation. Subsequent to March 31, 2018, the Company purchased 700,000 common shares at a weighted average price of \$41.95 per common share for a total cost of \$29 million.

### COMMITMENTS AND OFF BALANCE SHEET ARRANGEMENTS

In the normal course of business, the Company has entered into various commitments that will have an impact on the Company's future operations. The following table summarizes the Company's commitments as at March 31, 2018:

(\$ millions)	Remaining 2018	2019	2020	2021	2022	Thereafter
Product transportation and pipeline	\$ 512	\$ 590	\$ 546	\$ 539	\$ 474	\$ 3,901
Offshore equipment operating leases	\$ 129	\$ 92	\$ 69	\$ 67	\$ 7	\$ —
Long-term debt <sup>(1)</sup>	\$ 644	\$ 3,382	\$ 4,854	\$ 1,607	\$ 1,000	\$ 10,624
Interest and other financing expense <sup>(2)</sup>	\$ 620	\$ 825	\$ 690	\$ 581	\$ 526	\$ 5,535
Office leases	\$ 33	\$ 42	\$ 43	\$ 40	\$ 31	\$ 121
Other <sup>(3)</sup>	\$ 80	\$ 43	\$ 39	\$ 36	\$ 39	\$ 365

(1) Long-term debt represents principal repayments only and does not reflect original issue discounts and premiums or transaction costs.

(2) Interest and other financing payments were estimated based upon applicable interest and foreign exchange rates as at March 31, 2018.

(3) In addition to the amounts disclosed above, beginning on the earlier of the commercial operations date of the Redwater Partnership refinery and June 1, 2018, the Company is unconditionally obligated to pay its 25% pro rata share of the debt portion of the monthly cost of service toll, including interest, fees and principal repayments, of the syndicated credit facility and bonds, over the tolling period of 30 years.

In addition to the commitments disclosed above, the Company has entered into various agreements related to the engineering, procurement and construction of its various development projects. These contracts can be cancelled by the Company upon notice without penalty, subject to the costs incurred up to and in respect of the cancellation.

## **LEGAL PROCEEDINGS AND OTHER CONTINGENCIES**

The Company is defendant and plaintiff in a number of legal actions arising in the normal course of business. In addition, the Company is subject to certain contractor construction claims. The Company believes that any liabilities that might arise pertaining to any such matters would not have a material effect on its consolidated financial position.

## **CHANGES IN ACCOUNTING POLICIES**

For the impact of new accounting standards, refer to the audited consolidated financial statements for the year ended December 31, 2017 and the unaudited interim financial statements for the three months ended March 31, 2018.

## **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

The preparation of financial statements requires the Company to make estimates, assumptions and judgements in the application of IFRS that have a significant impact on the financial results of the Company. Actual results could differ from estimated amounts, and those differences may be material. A comprehensive discussion of the Company's significant accounting estimates is contained in the MD&A and the audited consolidated financial statements for the year ended December 31, 2017.

## CONSOLIDATED BALANCE SHEETS

As at (millions of Canadian dollars, unaudited)	Note	Mar 31 2018	Dec 31 2017
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents		\$ 152	\$ 137
Accounts receivable		2,076	2,397
Current income taxes receivable		124	322
Inventory		989	894
Prepays and other		178	175
Investments	6	781	893
Current portion of other long-term assets	7	86	79
		<b>4,386</b>	<b>4,897</b>
<b>Exploration and evaluation assets</b>	3	<b>2,659</b>	<b>2,632</b>
<b>Property, plant and equipment</b>	4	<b>64,952</b>	<b>65,170</b>
<b>Other long-term assets</b>	7	<b>1,217</b>	<b>1,168</b>
		<b>\$ 73,214</b>	<b>\$ 73,867</b>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Accounts payable		\$ 937	\$ 775
Accrued liabilities		2,464	2,597
Current portion of long-term debt	8	644	1,877
Current portion of other long-term liabilities	9	283	1,012
		<b>4,328</b>	<b>6,261</b>
<b>Long-term debt</b>	8	<b>21,334</b>	<b>20,581</b>
<b>Other long-term liabilities</b>	9	<b>4,406</b>	<b>4,397</b>
<b>Deferred income taxes</b>		<b>11,120</b>	<b>10,975</b>
		<b>41,188</b>	<b>42,214</b>
<b>SHAREHOLDERS' EQUITY</b>			
<b>Share capital</b>	11	<b>9,264</b>	<b>9,109</b>
<b>Retained earnings</b>		<b>22,785</b>	<b>22,612</b>
<b>Accumulated other comprehensive loss</b>	12	<b>(23)</b>	<b>(68)</b>
		<b>32,026</b>	<b>31,653</b>
		<b>\$ 73,214</b>	<b>\$ 73,867</b>

Commitments and contingencies (note 16).

Approved by the Board of Directors on May 2, 2018.



## CONSOLIDATED STATEMENTS OF EARNINGS

(millions of Canadian dollars, except per common share amounts, unaudited)	Note	Three Months Ended	
		Mar 31 2018	Mar 31 2017
Product sales		\$ 5,735	\$ 3,992
Less: royalties		(261)	(230)
<b>Revenue</b>		<b>5,474</b>	<b>3,762</b>
<b>Expenses</b>			
Production		1,630	1,121
Transportation, blending and feedstock		1,152	743
Depletion, depreciation and amortization	4	1,257	1,299
Administration		81	87
Share-based compensation	9	(88)	27
Asset retirement obligation accretion	9	46	36
Interest and other financing expense		190	134
Risk management activities	15	(52)	(52)
Foreign exchange loss (gain)		278	(56)
Loss from investments	6, 7	106	89
		<b>4,600</b>	<b>3,428</b>
<b>Earnings before taxes</b>		<b>874</b>	<b>334</b>
Current income tax expense	10	154	53
Deferred income tax expense	10	137	36
<b>Net earnings</b>		<b>\$ 583</b>	<b>\$ 245</b>
<b>Net earnings per common share</b>			
Basic	14	\$ 0.48	\$ 0.22
Diluted	14	\$ 0.47	\$ 0.22

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(millions of Canadian dollars, unaudited)	Three Months Ended	
	Mar 31 2018	Mar 31 2017
<b>Net earnings</b>	\$ 583	\$ 245
<b>Items that may be reclassified subsequently to net earnings</b>		
<b>Net change in derivative financial instruments designated as cash flow hedges</b>		
Unrealized loss during the period, net of taxes of \$2 million (2017 – \$nil)	(16)	(1)
Reclassification to net earnings, net of taxes of \$2 million (2017 – \$1 million)	(10)	(7)
	(26)	(8)
<b>Foreign currency translation adjustment</b>		
Translation of net investment	71	(19)
<b>Other comprehensive income (loss), net of taxes</b>	<b>45</b>	<b>(27)</b>
<b>Comprehensive income</b>	<b>\$ 628</b>	<b>\$ 218</b>

## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(millions of Canadian dollars, unaudited)	Note	Three Months Ended	
		Mar 31 2018	Mar 31 2017
<b>Share capital</b>	11		
Balance – beginning of period		\$ 9,109	\$ 4,671
Issued upon exercise of stock options		106	160
Previously recognized liability on stock options exercised for common shares		49	38
Balance – end of period		9,264	4,869
<b>Retained earnings</b>			
Balance – beginning of period		22,612	21,526
Net earnings		583	245
Dividends on common shares	11	(410)	(306)
Balance – end of period		22,785	21,465
<b>Accumulated other comprehensive income (loss)</b>	12		
Balance – beginning of period		(68)	70
Other comprehensive income (loss), net of taxes		45	(27)
Balance – end of period		(23)	43
<b>Shareholders' equity</b>		\$ 32,026	\$ 26,377

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(millions of Canadian dollars, unaudited)	Note	Three Months Ended	
		Mar 31 2018	Mar 31 2017
<b>Operating activities</b>			
Net earnings		\$ 583	\$ 245
Non-cash items			
Depletion, depreciation and amortization		1,257	1,299
Share-based compensation		(88)	27
Asset retirement obligation accretion		46	36
Unrealized risk management gain		(33)	(40)
Unrealized foreign exchange loss (gain)		162	(60)
Realized foreign exchange loss on repayment of US dollar debt securities		146	—
Loss from investments	6, 7	113	96
Deferred income tax expense		137	36
Other		1	22
Abandonment expenditures		(90)	(41)
Net change in non-cash working capital		235	51
		<b>2,469</b>	<b>1,671</b>
<b>Financing activities</b>			
Issue (repayment) of bank credit facilities and commercial paper, net	8	381	(428)
Repayment of US dollar debt securities	8	(1,236)	—
Issue of common shares on exercise of stock options		106	160
Dividends on common shares		(336)	(277)
		<b>(1,085)</b>	<b>(545)</b>
<b>Investing activities</b>			
Net expenditures on exploration and evaluation assets		(56)	(37)
Net expenditures on property, plant and equipment		(957)	(768)
Investment in other long-term assets		(21)	—
Net change in non-cash working capital		(335)	(319)
		<b>(1,369)</b>	<b>(1,124)</b>
<b>Increase in cash and cash equivalents</b>		<b>15</b>	<b>2</b>
<b>Cash and cash equivalents – beginning of period</b>		<b>137</b>	<b>17</b>
<b>Cash and cash equivalents – end of period</b>		<b>\$ 152</b>	<b>\$ 19</b>
<b>Interest paid, net</b>		<b>\$ 260</b>	<b>\$ 199</b>
<b>Income taxes received</b>		<b>\$ (63)</b>	<b>\$ (65)</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

*(tabular amounts in millions of Canadian dollars, unless otherwise stated, unaudited)*

### 1. ACCOUNTING POLICIES

Canadian Natural Resources Limited (the "Company") is a senior independent crude oil and natural gas exploration, development and production company. The Company's exploration and production operations are focused in North America, largely in Western Canada; the United Kingdom ("UK") portion of the North Sea; and Côte d'Ivoire, Gabon, and South Africa in Offshore Africa.

The "Oil Sands Mining and Upgrading" segment produces synthetic crude oil through bitumen mining and upgrading operations at Horizon Oil Sands ("Horizon") and through the Company's direct and indirect interest in the Athabasca Oil Sands Project ("AOSP").

Within Western Canada, the Company maintains certain midstream activities that include pipeline operations, an electricity co-generation system and an investment in the North West Redwater Partnership ("Redwater Partnership"), a general partnership formed in the Province of Alberta.

The Company was incorporated in Alberta, Canada. The address of its registered office is 2100, 855 - 2 Street S.W., Calgary, Alberta, Canada.

These interim consolidated financial statements and the related notes have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"), applicable to the preparation of interim financial statements, including International Accounting Standard ("IAS") 34, "Interim Financial Reporting", following the same accounting policies as the audited consolidated financial statements of the Company as at December 31, 2017, except as disclosed in note 2. These interim consolidated financial statements contain disclosures that are supplemental to the Company's annual audited consolidated financial statements. Certain disclosures that are normally required to be included in the notes to the annual audited consolidated financial statements have been condensed. These interim consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements and notes thereto for the year ended December 31, 2017.

### 2. CHANGES IN ACCOUNTING POLICIES

#### IFRS 15 "Revenue from Contracts with Customers"

In May 2014, the IASB issued IFRS 15 "Revenue from Contracts with Customers" to provide guidance on the recognition of revenue and cash flows arising from an entity's contracts with customers, and related disclosures. The new standard replaces several existing standards related to recognition of revenue and states that revenue should be recognized as performance obligations related to the goods or services delivered are settled. IFRS 15 also provides revenue accounting guidance for contract modifications and multiple-element contracts and prescribes additional disclosure requirements.

The Company adopted IFRS 15 on January 1, 2018 using the retrospective with cumulative effect method. There were no changes to reported net earnings or retained earnings as a result of adopting IFRS 15. Under the standard, the Company is required to provide additional disclosure of disaggregated revenue by major product type. In connection with adoption of the standard, the Company has reclassified certain comparative amounts in a manner consistent with the presentation adopted this period.

Upon adoption of IFRS 15, the Company applied the practical expedient such that contracts that were completed in the comparative periods have not been restated. Applying this expedient had no impact to the revenue recognized under the previous revenue accounting standard as all performance obligations had been met and the consideration had been determined.

Effective January 1, 2018, the Company's accounting policy for Revenue is as follows:

Revenue from the sale of crude oil and NGLs and natural gas products is recognized when control of the product passes to the customer and it is probable that the Company will collect the consideration to which it is entitled. Control generally passes to the customer at the point in time when the product is delivered to a location specified in a contract. The Company assesses customer creditworthiness, both before entering into contracts and throughout the revenue recognition process.

Contracts for sale of the Company's products generally have terms of less than a year, with certain contracts extending beyond one year. Contracts in North America generally specify delivery of crude oil and NGLs and natural gas throughout the term of the contract. Contracts in the North Sea and Offshore Africa generally specify delivery of crude oil at a point in time.

Sales of the Company's crude oil and NGLs and natural gas products to customers are made pursuant to contracts based on prevailing commodity pricing at or near the time of delivery. Revenues are typically collected in the month following delivery and accordingly, the Company has elected to apply the practical expedient to not adjust consideration for the effects of a financing component. Purchases and sales of crude oil and NGLs and natural gas with the same counterparty, made to facilitate sales to customers or potential customers, that are entered into in contemplation of one another, are combined and recorded as non-monetary exchanges and measured at the net settlement amount.

Revenue in the consolidated statement of earnings represents the Company's share of product sales net of royalty payments to governments and other mineral interest owners. The Company discloses the disaggregation of revenues from sales of crude oil and NGLs and natural gas in the segmented information in Note 17.

### IFRS 9 "Financial Instruments"

Effective January 1, 2014, the Company adopted the version of IFRS 9 "Financial Instruments" issued November 2013. In July 2014, the IASB issued amendments to IFRS 9 to include accounting guidance to assess and recognize impairment losses on financial assets based on an expected loss model.

The Company retrospectively adopted the amendment to IFRS 9 on January 1, 2018 and elected to apply the limited exemption in IFRS 9 relating to transition for impairment. Accordingly, provisions for impairment have not been restated in the comparative periods. Adoption of the amendment did not have a significant impact on the Company's previous accounting for impairment of financial assets.

Effective January 1, 2018, the Company's accounting policy for impairment of financial assets is as follows:

At each reporting date, on a forward looking basis, the Company assesses the expected credit losses associated with its debt instruments carried at amortized cost. For trade accounts receivable, the Company applies the simplified approach permitted by IFRS 9, which requires expected lifetime losses to be recognized from initial recognition of the receivables. Credit risk is assessed based on the number of days the receivable has been outstanding and an internal credit assessment of the customer. Credit risk for longer-term receivables is assessed based on an internal credit assessment and where available, an external credit rating of the counterparty.

### 3. EXPLORATION AND EVALUATION ASSETS

	Exploration and Production			Oil Sands Mining and Upgrading	Total
	North America	North Sea	Offshore Africa		
<b>Cost</b>					
At December 31, 2017	\$ 2,282	\$ —	\$ 91	\$ 259	\$ 2,632
Additions	50	—	6	—	56
Transfers to property, plant and equipment	(29)	—	—	—	(29)
At March 31, 2018	\$ 2,303	\$ —	\$ 97	\$ 259	\$ 2,659

#### 4. PROPERTY, PLANT AND EQUIPMENT

	Exploration and Production			Oil Sands Mining and Upgrading	Midstream	Head Office	Total
	North America	North Sea	Offshore Africa				
<b>Cost</b>							
At December 31, 2017	\$ 64,816	\$ 7,126	\$ 4,881	\$ 42,084	\$ 428	\$ 414	\$ 119,749
Additions	738	35	13	179	4	4	973
Transfers from E&E assets	29	—	—	—	—	—	29
Disposals/derecognitions	(93)	—	—	(32)	—	—	(125)
Foreign exchange adjustments and other	—	220	150	—	—	—	370
At March 31, 2018	\$ 65,490	\$ 7,381	\$ 5,044	\$ 42,231	\$ 432	\$ 418	\$ 120,996
<b>Accumulated depletion and depreciation</b>							
At December 31, 2017	\$ 41,151	\$ 5,653	\$ 3,719	\$ 3,628	\$ 124	\$ 304	\$ 54,579
Expense	773	44	28	404	3	5	1,257
Disposals/derecognitions	(93)	—	—	(32)	—	—	(125)
Foreign exchange adjustments and other	7	188	138	—	—	—	333
At March 31, 2018	\$ 41,838	\$ 5,885	\$ 3,885	\$ 4,000	\$ 127	\$ 309	\$ 56,044
<b>Net book value</b>							
- at March 31, 2018	\$ 23,652	\$ 1,496	\$ 1,159	\$ 38,231	\$ 305	\$ 109	\$ 64,952
- at December 31, 2017	\$ 23,665	\$ 1,473	\$ 1,162	\$ 38,456	\$ 304	\$ 110	\$ 65,170

<b>Project costs not subject to depletion and depreciation</b>	Mar 31 2018	Dec 31 2017
Kirby Thermal Oil Sands – North	\$ 1,049	\$ 944

During the three months ended March 31, 2018, the Company acquired a number of producing crude oil and natural gas properties in the North America Exploration and Production segment for net cash consideration of \$162 million. These transactions were accounted for using the acquisition method of accounting. In connection with these acquisitions, the Company assumed associated asset retirement obligations of \$10 million. No net deferred income tax liabilities were recognized on these acquisitions.

The Company capitalizes construction period interest for qualifying assets based on costs incurred and the Company's cost of borrowing. Interest capitalization to a qualifying asset ceases once the asset is substantially available for its intended use. For the three months ended March 31, 2018, pre-tax interest of \$15 million (March 31, 2017 – \$22 million) was capitalized to property, plant and equipment using a weighted average capitalization rate of 3.8% (March 31, 2017 – 3.9%).

#### 5. ACQUISITION OF INTERESTS IN THE ATHABASCA OIL SANDS PROJECT AND OTHER ASSETS

On May 31, 2017, the Company completed the acquisition of a direct and indirect 70% interest in AOSP from Shell Canada Limited and certain subsidiaries ("Shell") and an affiliate of Marathon Oil Corporation ("Marathon"), including a 70% interest in the mining and extraction operations north of Fort McMurray, Alberta, 70% of the Scotford Upgrader and Quest Carbon Capture and Storage ("CCS") project, and a 100% working interest in the Peace River thermal in situ operations and Cliffdale heavy oil field, as well as other oil sands leases. The Company also assumed certain pipeline and other commitments. The Company consolidates its direct and indirect interest in the assets, liabilities, revenue and expenses of AOSP and other assets in proportion to the Company's interests.

Total purchase consideration of \$12,541 million, subject to closing adjustments, was comprised of cash payments of \$8,217 million, approximately 97.6 million common shares of the Company issued to Shell with a fair value of approximately \$3,818 million, and deferred purchase consideration of \$506 million (US\$375 million) paid to Marathon in March 2018. The fair value of the Company's common shares was determined using the market price of the shares as at the acquisition date.

The acquisition has been accounted for as a business combination using the acquisition method of accounting. The fair value of the assets acquired and liabilities assumed was based on management's best estimate as at the acquisition date. The Company recognized a gain of \$230 million, net of transaction costs of \$3 million, representing the excess of the fair value of the net assets acquired compared to total purchase consideration. These amounts are estimates, and may be subject to change based on the receipt of new information.

## 6. INVESTMENTS

As at March 31, 2018, the Company had the following investments:

	<b>Mar 31 2018</b>	Dec 31 2017
Investment in PrairieSky Royalty Ltd.	\$ 638	\$ 726
Investment in Inter Pipeline Ltd.	143	167
	<b>\$ 781</b>	<b>\$ 893</b>

### Investment in PrairieSky Royalty Ltd.

The Company's investment of 22.6 million common shares of PrairieSky Royalty Ltd. ("PrairieSky") does not constitute significant influence, and is accounted for at fair value through profit or loss, remeasured at each reporting date. As at March 31, 2018, the Company's investment in PrairieSky was classified as a current asset.

The loss from the investment in PrairieSky was comprised as follows:

	Three Months Ended	
	<b>Mar 31 2018</b>	Mar 31 2017
Fair value loss from PrairieSky	\$ 88	\$ 88
Dividend income from PrairieSky	(4)	(4)
	<b>\$ 84</b>	<b>\$ 84</b>

### Investment in Inter Pipeline Ltd.

The Company's investment of 6.4 million common shares of Inter Pipeline Ltd. ("Inter Pipeline") does not constitute significant influence, and is accounted for at fair value through profit or loss, remeasured at each reporting date. As at March 31, 2018, the Company's investment in Inter Pipeline was classified as a current asset.

The loss from the investment in Inter Pipeline was comprised as follows:

	Three Months Ended	
	<b>Mar 31 2018</b>	Mar 31 2017
Fair value loss from Inter Pipeline	\$ 24	\$ 10
Dividend income from Inter Pipeline	(3)	(3)
	<b>\$ 21</b>	<b>\$ 7</b>

## 7. OTHER LONG-TERM ASSETS

	Mar 31 2018	Dec 31 2017
Investment in North West Redwater Partnership	\$ 291	\$ 292
North West Redwater Partnership subordinated debt <sup>(1)</sup>	543	510
Risk management (note 15)	242	204
Other	227	241
	1,303	1,247
Less: current portion	86	79
	\$ 1,217	\$ 1,168

(1) Includes accrued interest.

### Investment in North West Redwater Partnership

The Company's 50% interest in Redwater Partnership is accounted for using the equity method based on Redwater Partnership's voting and decision-making structure and legal form. Redwater Partnership has entered into agreements to construct and operate a 50,000 barrel per day bitumen upgrader and refinery (the "Project") under processing agreements that target to process 12,500 barrels per day of bitumen feedstock for the Company and 37,500 barrels per day of bitumen feedstock for the Alberta Petroleum Marketing Commission ("APMC"), an agent of the Government of Alberta, under a 30 year fee-for-service tolling agreement.

The facility capital cost ("FCC") budget for the Project is currently estimated to be \$9,700 million with project completion targeted for the fourth quarter of 2018. Productivity challenges during construction have continued to result in upward budgetary pressures. During 2013, the Company and APMC agreed, each with a 50% interest, to provide subordinated debt, bearing interest at prime plus 6%, as required for Project costs to reflect an agreed debt to equity ratio of 80/20. To March 31, 2018, each party has provided \$432 million of subordinated debt, together with accrued interest thereon of \$111 million, for a Company total of \$543 million. Any additional subordinated debt financing is not expected to be significant.

Under its processing agreement, beginning on the earlier of the commercial operations date of the refinery and June 1, 2018, the Company is unconditionally obligated to pay its 25% pro rata share of the debt portion of the monthly cost of service toll, including interest, fees and principal repayments, of the syndicated credit facility and bonds, over the tolling period of 30 years.

As at March 31, 2018, Redwater Partnership had additional borrowings of \$2,112 million under its secured \$3,500 million syndicated credit facility. During the first quarter of 2018, Redwater Partnership extended \$2,000 million of the \$3,500 million revolving syndicated credit facility to June 2021. The remaining \$1,500 million was extended on a fully drawn non-revolving basis maturing February 2020.

During the three months ended March 31, 2018, the Company recognized an equity loss from Redwater Partnership of \$1 million (March 31, 2017 – gain of \$2 million).



## 8. LONG-TERM DEBT

	Mar 31 2018	Dec 31 2017
<b>Canadian dollar denominated debt, unsecured</b>		
Bank credit facilities	\$ 2,434	\$ 3,544
Medium-term notes	5,300	5,300
	<b>7,734</b>	<b>8,844</b>
<b>US dollar denominated debt, unsecured</b>		
Bank credit facilities (March 31, 2018 - US\$2,997 million; December 31, 2017 - US\$1,839 million)	3,864	2,300
Commercial paper (March 31, 2018 - US\$500 million; December 31, 2017 - US\$500 million)	644	625
US dollar debt securities (March 31, 2018 - US\$7,650 million; December 31, 2017 - US\$8,650 million)	9,869	10,828
	<b>14,377</b>	<b>13,753</b>
Long-term debt before transaction costs and original issue discounts, net	22,111	22,597
Less: original issue discounts, net <sup>(1)</sup>	17	18
transaction costs <sup>(1)(2)</sup>	116	121
	<b>21,978</b>	<b>22,458</b>
Less: current portion of commercial paper	644	625
current portion of other long-term debt <sup>(1)(2)</sup>	—	1,252
	<b>\$ 21,334</b>	<b>\$ 20,581</b>

(1) The Company has included unamortized original issue discounts and premiums, and directly attributable transaction costs in the carrying amount of the outstanding debt.

(2) Transaction costs primarily represent underwriting commissions charged as a percentage of the related debt offerings, as well as legal, rating agency and other professional fees.

### Bank Credit Facilities and Commercial Paper

As at March 31, 2018, the Company had in place bank credit facilities of \$10,777 million, as described below, of which \$3,835 million was available. This excludes certain other dedicated credit facilities supporting letters of credit.

- a \$100 million demand credit facility;
- a \$2,200 million non-revolving term credit facility maturing October 2019;
- a \$2,850 million non-revolving term credit facility maturing May 2020;
- a \$2,425 million revolving syndicated credit facility maturing June 2020;
- a \$750 million non-revolving term credit facility maturing February 2021;
- a \$2,425 million revolving syndicated credit facility with \$330 million maturing in June 2019 and \$2,095 maturing June 2021; and
- a £15 million demand credit facility related to the Company's North Sea operations.

Borrowings under the \$2,200 million non-revolving credit facility may be made by way of pricing referenced to Canadian dollar bankers' acceptances, US dollar bankers' acceptances, LIBOR, US base rate or Canadian prime rate. As at March 31, 2018, the \$2,200 million facility was fully drawn.

During the first quarter of 2018, the Company repaid and cancelled \$150 million of the \$3,000 non-revolving term loan facility. This facility matures in May 2020 and is subject to annual amortization of 5% of the original balance. Borrowings under the term loan facility may be made by way of pricing referenced to Canadian dollar bankers' acceptances, US dollar bankers' acceptances, LIBOR, US base rate or Canadian prime rate. As at March 31, 2018, the \$2,850 million facility was fully drawn.

Each of the \$2,425 million revolving facilities is extendible annually at the mutual agreement of the Company and the lenders. If the facilities are not extended, the full amount of the outstanding principal would be repayable on the maturity date. Borrowings under these facilities may be made by way of pricing referenced to Canadian dollar bankers' acceptances, US dollar bankers' acceptances, LIBOR, US base rate or Canadian prime rate.

During the first quarter of 2018, the Company repaid and cancelled the \$125 million non-revolving term credit facility scheduled to mature in February 2019. The Company also extended the \$750 million non-revolving term credit facility originally due February 2019 to February 2021. Borrowings under the \$750 million non-revolving credit facility may be made by way of pricing referenced to Canadian dollar bankers' acceptances, US dollar bankers' acceptances, LIBOR, US base rate or Canadian prime rate. As at March 31, 2018, the \$750 million facility was fully drawn.

The Company's borrowings under its US commercial paper program are authorized up to a maximum US\$2,500 million. The Company reserves capacity under its bank credit facilities for amounts outstanding under this program.

The Company's weighted average interest rate on bank credit facilities and commercial paper outstanding as at March 31, 2018 was 2.5% (March 31, 2017 – 2.0%), and on total long-term debt outstanding for the three months ended March 31, 2018 was 3.8% (March 31, 2017 – 3.9%).

At March 31, 2018, letters of credit and guarantees aggregating \$422 million were outstanding, including letters of credit of \$182 million and a financial guarantee of \$39 million related to Oil Sands Mining and Upgrading and letters of credit of \$64 million related to North Sea operations.

### Medium-Term Notes

In July 2017, the Company filed a base shelf prospectus that allows for the offer for sale from time to time of up to \$3,000 million of medium-term notes in Canada, which expires in August 2019. If issued, these securities may be offered in amounts and at prices, including interest rates, to be determined based on market conditions at the time of issuance.

### US Dollar Debt Securities

During the first quarter of 2018, the Company repaid US\$600 million of 1.75% notes and US\$400 million of 5.90% notes.

In July 2017, the Company filed a base shelf prospectus that allows for the offer for sale from time to time of up to US \$3,000 million of debt securities in the United States, which expires in August 2019. If issued, these securities may be offered in amounts and at prices, including interest rates, to be determined based on market conditions at the time of issuance.

## 9. OTHER LONG-TERM LIABILITIES

	Mar 31 2018	Dec 31 2017
Asset retirement obligations	\$ 4,329	\$ 4,327
Share-based compensation	262	414
Risk management (note 15)	4	103
Other <sup>(1)</sup>	94	565
	<b>4,689</b>	5,409
Less: current portion	283	1,012
	<b>\$ 4,406</b>	\$ 4,397

(1) Included in Other at March 31, 2018 is \$nil (December 31, 2017 - \$469 million; US\$375 million) of deferred purchase consideration payable to Marathon in March 2018.

## Asset Retirement Obligations

The Company's asset retirement obligations are expected to be settled on an ongoing basis over a period of approximately 60 years and have been discounted using a weighted average discount rate of 4.7% (December 31, 2017 – 4.7%). Reconciliations of the discounted asset retirement obligations were as follows:

	<b>Mar 31 2018</b>	Dec 31 2017
Balance – beginning of period	\$ 4,327	\$ 3,243
Liabilities incurred	6	12
Liabilities acquired, net	10	784
Liabilities settled	(90)	(274)
Asset retirement obligation accretion	46	164
Revision of cost, inflation rates and timing estimates	—	(40)
Change in discount rate	—	509
Foreign exchange adjustments	30	(71)
Balance – end of period	<b>4,329</b>	4,327
Less: current portion	<b>78</b>	92
	<b>\$ 4,251</b>	\$ 4,235

## Share-Based Compensation

As the Company's Option Plan provides current employees with the right to elect to receive common shares or a cash payment in exchange for stock options surrendered, a liability for potential cash settlements is recognized. The current portion of the liability represents the maximum amount of the liability payable within the next twelve month period if all vested stock options are surrendered.

	<b>Mar 31 2018</b>	Dec 31 2017
Balance – beginning of period	\$ 414	\$ 426
Share-based compensation (recovery) expense	(88)	134
Cash payment for stock options surrendered	(2)	(6)
Transferred to common shares	(49)	(154)
(Recovered from) charged to Oil Sands Mining and Upgrading, net	(13)	14
Balance – end of period	<b>262</b>	414
Less: current portion	<b>201</b>	348
	<b>\$ 61</b>	\$ 66

Included within share-based compensation recovery at March 31, 2018 was an expense of \$1 million (March 31, 2017 - \$1 million) related to performance share units granted to certain executive employees.

## 10. INCOME TAXES

The provision for income tax was as follows:

Expense (recovery)	Three Months Ended	
	Mar 31 2018	Mar 31 2017
Current corporate income tax – North America	\$ 150	\$ 38
Current corporate income tax – North Sea	1	6
Current corporate income tax – Offshore Africa	5	7
Current PRT <sup>(1)</sup> – North Sea	(4)	(1)
Other taxes	2	3
Current income tax	154	53
Deferred corporate income tax	127	28
Deferred PRT <sup>(1)</sup> – North Sea	10	8
Deferred income tax	137	36
Income tax	\$ 291	\$ 89

(1) Petroleum Revenue Tax.

## 11. SHARE CAPITAL

### Authorized

Preferred shares issuable in a series.

Unlimited number of common shares without par value.

Issued common shares	Three Months Ended Mar 31, 2018	
	Number of shares (thousands)	Amount
Balance – beginning of period	1,222,769	\$ 9,109
Issued upon exercise of stock options	3,436	106
Previously recognized liability on stock options exercised for common shares	—	49
Balance – end of period	1,226,205	\$ 9,264

### Dividend Policy

The Company has paid regular quarterly dividends in each year since 2001. The dividend policy undergoes periodic review by the Board of Directors and is subject to change.

On February 28, 2018, the Board of Directors declared a quarterly dividend of \$0.335 per common share, an increase from the previous quarterly dividend of \$0.275 per common share.

### Normal Course Issuer Bid

On March 14, 2018, the Board of Directors approved the Company's application for a Normal Course Issuer Bid to purchase through the facilities of the Toronto Stock Exchange, alternative Canadian trading platforms, and the New York Stock Exchange, up to 5% of the issued and outstanding common shares of the Company, over a 12 month period commencing upon expiry of its current Normal Course Issuer Bid and upon receipt of applicable regulatory and other approvals.

The Company's Normal Course Issuer Bid previously announced in March 2017, to purchase through the facilities of the Toronto Stock Exchange, alternative Canadian trading platforms, and the New York Stock Exchange, up to 27,931,135 common shares of the Company, ends May 22, 2018. For the three months ended March 31, 2018, the Company did not purchase any common shares for cancellation. Subsequent to March 31, 2018, the Company purchased 700,000 common shares at a weighted average price of \$41.95 per common share for a total cost of \$29 million.

## Stock Options

The following table summarizes information relating to stock options outstanding at March 31, 2018:

	Three Months Ended Mar 31, 2018	
	Stock options (thousands)	Weighted average exercise price
Outstanding – beginning of period	56,036	\$ 36.67
Granted	2,892	\$ 44.48
Surrendered for cash settlement	(129)	\$ 31.15
Exercised for common shares	(3,436)	\$ 30.77
Forfeited	(1,142)	\$ 38.18
Outstanding – end of period	54,221	\$ 37.44
Exercisable – end of period	15,374	\$ 35.06

The Option Plan is a "rolling 9%" plan, whereby the aggregate number of common shares that may be reserved for issuance under the plan shall not exceed 9% of the common shares outstanding from time to time.

## 12. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The components of accumulated other comprehensive income (loss), net of taxes, were as follows:

	Mar 31 2018	Mar 31 2017
Derivative financial instruments designated as cash flow hedges	\$ 21	\$ 19
Foreign currency translation adjustment	(44)	24
	\$ (23)	\$ 43

### 13. CAPITAL DISCLOSURES

The Company does not have any externally imposed regulatory capital requirements for managing capital. The Company has defined its capital to mean its long-term debt and consolidated shareholders' equity, as determined at each reporting date.

The Company's objectives when managing its capital structure are to maintain financial flexibility and balance to enable the Company to access capital markets to sustain its on-going operations and to support its growth strategies. The Company primarily monitors capital on the basis of an internally derived financial measure referred to as its "debt to book capitalization ratio", which is the arithmetic ratio of net current and long-term debt divided by the sum of the carrying value of shareholders' equity plus net current and long-term debt. The Company's internal targeted range for its debt to book capitalization ratio is 25% to 45%. This range may be exceeded in periods when a combination of capital projects, acquisitions, or lower commodity prices occurs. The Company may be below the low end of the targeted range when cash flow from operating activities is greater than current investment activities. At March 31, 2018, the ratio was within the target range at 40.5%.

Readers are cautioned that the debt to book capitalization ratio is not defined by IFRS and this financial measure may not be comparable to similar measures presented by other companies. Further, there are no assurances that the Company will continue to use this measure to monitor capital or will not alter the method of calculation of this measure in the future.

	<b>Mar 31 2018</b>	Dec 31 2017
Long-term debt, net <sup>(1)</sup>	\$ 21,826	\$ 22,321
Total shareholders' equity	\$ 32,026	\$ 31,653
Debt to book capitalization	<b>40.5%</b>	41.4%

(1) Includes the current portion of long-term debt, net of cash and cash equivalents.

### 14. NET EARNINGS PER COMMON SHARE

	Three Months Ended	
	<b>Mar 31 2018</b>	Mar 31 2017
Weighted average common shares outstanding – basic (thousands of shares)	<b>1,225,618</b>	1,112,939
Effect of dilutive stock options (thousands of shares)	<b>5,718</b>	8,337
Weighted average common shares outstanding – diluted (thousands of shares)	<b>1,231,336</b>	1,121,276
Net earnings	\$ 583	\$ 245
Net earnings per common share – basic	\$ 0.48	\$ 0.22
– diluted	\$ 0.47	\$ 0.22

## 15. FINANCIAL INSTRUMENTS

The carrying amounts of the Company's financial instruments by category were as follows:

Asset (liability)	Mar 31, 2018				
	Financial assets at amortized cost	Fair value through profit or loss	Derivatives used for hedging	Financial liabilities at amortized cost	Total
Accounts receivable	\$ 2,076	\$ —	\$ —	\$ —	\$ 2,076
Investments	—	781	—	—	781
Other long-term assets	543	—	242	—	785
Accounts payable	—	—	—	(937)	(937)
Accrued liabilities	—	—	—	(2,464)	(2,464)
Other long-term liabilities	—	(4)	—	—	(4)
Long-term debt <sup>(1)</sup>	—	—	—	(21,978)	(21,978)
	\$ 2,619	\$ 777	\$ 242	\$ (25,379)	\$ (21,741)

Asset (liability)	Dec 31, 2017				
	Financial assets at amortized cost	Fair value through profit or loss	Derivatives used for hedging	Financial liabilities at amortized cost	Total
Accounts receivable	\$ 2,397	\$ —	\$ —	\$ —	\$ 2,397
Investments	—	893	—	—	893
Other long-term assets	510	—	204	—	714
Accounts payable	—	—	—	(775)	(775)
Accrued liabilities	—	—	—	(2,597)	(2,597)
Other long-term liabilities <sup>(2)</sup>	—	(38)	(65)	(469)	(572)
Long-term debt <sup>(1)</sup>	—	—	—	(22,458)	(22,458)
	\$ 2,907	\$ 855	\$ 139	\$ (26,299)	\$ (22,398)

(1) Includes the current portion of long-term debt.

(2) Includes \$469 million (US\$375 million) of deferred purchase consideration which was paid to Marathon in March 2018.

The carrying amounts of the Company's financial instruments approximated their fair value, except for fixed rate long-term debt. The fair values of the Company's investments, recurring other long-term assets (liabilities) and fixed rate long-term debt are outlined below:

Asset (liability) <sup>(1) (2)</sup>	Mar 31, 2018			
	Carrying amount	Fair value		
		Level 1	Level 2	Level 3
Investments <sup>(3)</sup>	\$ 781	\$ 781	\$ —	\$ —
Other long-term assets <sup>(4)</sup>	\$ 785	\$ —	\$ 242	\$ 543
Other long-term liabilities	\$ (4)	\$ —	\$ (4)	\$ —
Fixed rate long-term debt <sup>(5) (6)</sup>	\$ (15,036)	\$ (15,989)	\$ —	\$ —

Dec 31, 2017

Asset (liability) <sup>(1) (2)</sup>	Carrying amount		Fair value					
			Level 1	Level 2	Level 3			
Investments <sup>(3)</sup>	\$	893	\$	893	\$	—	\$	—
Other long-term assets <sup>(4)</sup>	\$	714	\$	—	\$	204	\$	510
Other long-term liabilities	\$	(103)	\$	—	\$	(103)	\$	—
Fixed rate long-term debt <sup>(5) (6)</sup>	\$	(15,989)	\$	(17,259)	\$	—	\$	—

(1) Excludes financial assets and liabilities where the carrying amount approximates fair value due to the liquid nature of the asset or liability (cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities, and purchase consideration payable).

(2) There were no transfers between Level 1, 2 and 3 financial instruments.

(3) The fair value of the investments are based on quoted market prices.

(4) The fair value of Redwater Partnership subordinated debt is based on the present value of future cash receipts.

(5) The fair value of fixed rate long-term debt has been determined based on quoted market prices.

(6) Includes the current portion of fixed rate long-term debt.

The following provides a summary of the carrying amounts of derivative financial instruments held and a reconciliation to the Company's consolidated balance sheets.

Asset (liability)	Mar 31 2018	Dec 31 2017
<b>Derivatives held for trading</b>		
Foreign currency forward contracts	\$ (4)	\$ (38)
<b>Cash flow hedges</b>		
Foreign currency forward contracts	23	(71)
Cross currency swaps	219	210
	\$ 238	\$ 101
Included within:		
Current portion of other long-term assets (liabilities)	\$ 27	\$ (103)
Other long-term assets	211	204
	\$ 238	\$ 101

For the three months ended March 31, 2018, the Company recognized a loss of \$1 million (year ended December 31, 2017 – gain of \$5 million) related to ineffectiveness arising from cash flow hedges.

The estimated fair value of derivative financial instruments in Level 2 at each measurement date have been determined based on appropriate internal valuation methodologies and/or third party indications. Level 2 fair values determined using valuation models require the use of assumptions concerning the amount and timing of future cash flows and discount rates. In determining these assumptions, the Company primarily relied on external, readily-observable quoted market inputs as applicable, including crude oil and natural gas forward benchmark commodity prices and volatility, Canadian and United States forward interest rate yield curves, and Canadian and United States foreign exchange rates, discounted to present value as appropriate. The resulting fair value estimates may not necessarily be indicative of the amounts that could be realized or settled in a current market transaction and these differences may be material.



## Risk Management

The Company periodically uses derivative financial instruments to manage its commodity price, interest rate and foreign currency exposures. These financial instruments are entered into solely for hedging purposes and are not used for speculative purposes.

The changes in estimated fair values of derivative financial instruments included in the risk management asset were recognized in the financial statements as follows:

<b>Asset (liability)</b>	<b>Mar 31 2018</b>	Dec 31 2017
Balance – beginning of period	\$ 101	\$ 489
Net change in fair value of outstanding derivative financial instruments recognized in:		
Risk management activities	33	(37)
Foreign exchange	134	(375)
Other comprehensive income (loss)	(30)	24
Balance – end of period	238	101
Less: current portion	27	(103)
	<b>\$ 211</b>	<b>\$ 204</b>

Net gains from risk management activities were as follows:

	Three Months Ended	
	<b>Mar 31 2018</b>	Mar 31 2017
Net realized risk management gain	\$ (19)	\$ (12)
Net unrealized risk management gain	(33)	(40)
	<b>\$ (52)</b>	<b>\$ (52)</b>

## Financial Risk Factors

### a) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. The Company's market risk is comprised of commodity price risk, interest rate risk, and foreign currency exchange risk.

### Commodity price risk management

The Company periodically uses commodity derivative financial instruments to manage its exposure to commodity price risk associated with the sale of its future crude oil and natural gas production and with natural gas purchases. At March 31, 2018, the Company had no commodity derivative financial instruments outstanding.

### Interest rate risk management

The Company is exposed to interest rate price risk on its fixed rate long-term debt and to interest rate cash flow risk on its floating rate long-term debt. The Company periodically enters into interest rate swap contracts to manage its fixed to floating interest rate mix on long-term debt. Interest rate swap contracts require the periodic exchange of payments without the exchange of the notional principal amounts on which the payments are based. At March 31, 2018, the Company had no interest rate swap contracts outstanding.

### Foreign currency exchange rate risk management

The Company is exposed to foreign currency exchange rate risk in Canada primarily related to its US dollar denominated long-term debt, commercial paper and working capital. The Company is also exposed to foreign currency exchange rate risk on transactions conducted in other currencies and in the carrying value of its foreign subsidiaries. The Company periodically enters into cross currency swap contracts and foreign currency forward contracts to manage known currency exposure on US dollar denominated long-term debt, commercial paper and working capital. The cross currency swap contracts require the periodic exchange of payments with the exchange at maturity of notional principal amounts on which the payments are based.

At March 31, 2018, the Company had the following cross currency swap contracts outstanding:

	Remaining term	Amount	Exchange rate (US\$/C\$)	Interest rate (US\$)	Interest rate (C\$)
<b>Cross currency</b>					
Swaps	Apr 2018 — Nov 2021	US\$500	1.022	3.45%	3.96%
	Apr 2018 — Mar 2038	US\$550	1.170	6.25%	5.76%

All cross currency swap derivative financial instruments were designated as hedges at March 31, 2018 and were classified as cash flow hedges.

In addition to the cross currency swap contracts noted above, at March 31, 2018, the Company had US\$4,979 million of foreign currency forward contracts outstanding, with original terms of up to 90 days, including US\$3,497 million designated as cash flow hedges.

## b) Credit Risk

Credit risk is the risk that a party to a financial instrument will cause a financial loss to the Company by failing to discharge an obligation.

### Counterparty credit risk management

The Company's accounts receivable are mainly with customers in the crude oil and natural gas industry and are subject to normal industry credit risks. The Company manages these risks by reviewing its exposure to individual companies on a regular basis and where appropriate, ensures that parental guarantees or letters of credit are in place to minimize the impact in the event of default. At March 31, 2018, substantially all of the Company's accounts receivable were due within normal trade terms.

The Company is also exposed to possible losses in the event of nonperformance by counterparties to derivative financial instruments; however, the Company manages this credit risk by entering into agreements with counterparties that are substantially all investment grade financial institutions. At March 31, 2018, the Company had net risk management assets of \$242 million with specific counterparties related to derivative financial instruments (December 31, 2017 – \$187 million). The carrying amount of financial assets approximates the maximum credit exposure.

## c) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations associated with financial liabilities. Management of liquidity risk requires the Company to maintain sufficient cash and cash equivalents, along with other sources of capital, consisting primarily of cash flow from operating activities, available credit facilities, commercial paper and access to debt capital markets, to meet obligations as they become due. The Company believes it has adequate bank credit facilities to provide liquidity to manage fluctuations in the timing of the receipt and/or disbursement of operating cash flows.

The maturity dates for financial liabilities were as follows:

	Less than 1 year	1 to less than 2 years	2 to less than 5 years	Thereafter
Accounts payable	\$ 937	\$ —	\$ —	\$ —
Accrued liabilities	\$ 2,464	\$ —	\$ —	\$ —
Other long-term liabilities	\$ 4	\$ —	\$ —	\$ —
Long-term debt <sup>(1) (2)</sup>	\$ 644	\$ 3,382	\$ 8,751	\$ 9,334

(1) Long-term debt represents principal repayments only and does not reflect interest, original issue discounts and premiums or transaction costs.

(2) In addition to the amounts disclosed above, estimated interest and other financing payments related to long-term debt are as follows: less than one year, \$845 million; one to less than two years, \$812 million; two to less than five years, \$1,731 million; and thereafter, \$5,389 million. Interest payments were estimated based upon applicable interest and foreign exchange rates as at March 31, 2018.

## 16. COMMITMENTS AND CONTINGENCIES

The Company has committed to certain payments as follows:

	Remaining 2018	2019	2020	2021	2022	Thereafter
Product transportation and pipeline	\$ 512	\$ 590	\$ 546	\$ 539	\$ 474	\$ 3,901
Offshore equipment operating leases and offshore drilling	\$ 129	\$ 92	\$ 69	\$ 67	\$ 7	\$ —
Office leases	\$ 33	\$ 42	\$ 43	\$ 40	\$ 31	\$ 121
Other <sup>(1)</sup>	\$ 80	\$ 43	\$ 39	\$ 36	\$ 39	\$ 365

*(1) In addition to the amounts disclosed above, beginning on the earlier of the commercial operations date of the Redwater Partnership refinery and June 1, 2018, the Company is unconditionally obligated to pay its 25% pro rata share of the debt portion of the monthly cost of service toll, including interest, fees and principal repayments, of the syndicated credit facility and bonds, over the tolling period of 30 years. See note 7.*

In addition to the commitments disclosed above, the Company has entered into various agreements related to the engineering, procurement and construction of its various development projects. These contracts can be cancelled by the Company upon notice without penalty, subject to the costs incurred up to and in respect of the cancellation.

The Company is defendant and plaintiff in a number of legal actions arising in the normal course of business. In addition, the Company is subject to certain contractor construction claims. The Company believes that any liabilities that might arise pertaining to any such matters would not have a material effect on its consolidated financial position.

## 17. SEGMENTED INFORMATION

### Total Exploration and Production

### Offshore Africa

### North Sea

### North America

(millions of Canadian dollars, unaudited)

Three Months Ended  
Mar 31

Three Months Ended  
Mar 31

Three Months Ended  
Mar 31

	2018		2017		2018		2017		2018		2017	
<b>Segmented product sales</b>												
Crude oil and NGLs	1,842	1,919	109	190	58	127	2,009	2,236				
Natural gas	340	447	39	29	19	13	398	489				
<b>Total segmented product sales</b>	<b>2,182</b>	<b>2,366</b>	<b>148</b>	<b>219</b>	<b>77</b>	<b>140</b>	<b>2,407</b>	<b>2,725</b>				
Less: royalties	(175)	(204)	—	—	(5)	(7)	(180)	(211)				
<b>Segmented revenue</b>	<b>2,007</b>	<b>2,162</b>	<b>148</b>	<b>219</b>	<b>72</b>	<b>133</b>	<b>2,227</b>	<b>2,514</b>				
<b>Segmented expenses</b>												
Production	631	571	75	110	29	46	735	727				
Transportation, blending and feedstock	734	632	6	11	1	—	741	643				
Depletion, depreciation and amortization	778	799	44	245	28	58	850	1,102				
Asset retirement obligation accretion	22	19	7	7	2	2	31	28				
Risk management activities (commodity derivatives)	—	(52)	—	—	—	—	—	(52)				
Equity loss (gain) from investment	—	—	—	—	—	—	—	—				
<b>Total segmented expenses</b>	<b>2,165</b>	<b>1,969</b>	<b>132</b>	<b>373</b>	<b>60</b>	<b>106</b>	<b>2,357</b>	<b>2,448</b>				
<b>Segmented earnings (loss) before the following</b>	<b>(158)</b>	<b>193</b>	<b>16</b>	<b>(154)</b>	<b>12</b>	<b>27</b>	<b>(130)</b>	<b>66</b>				
<b>Non-segmented expenses</b>												
Administration												
Share-based compensation												
Interest and other financing expense												
Risk management activities (other)												
Foreign exchange loss (gain)												
Loss from investments												
<b>Total non-segmented expenses</b>												
<b>Earnings before taxes</b>												
Current income tax expense												
Deferred income tax expense												
<b>Net earnings</b>												

**Oil Sands Mining and Upgrading**                      **Midstream**                      **Inter-segment elimination and other**                      **Total**

	Three Months Ended Mar 31		Three Months Ended Mar 31		Three Months Ended Mar 31		Three Months Ended Mar 31	
	2018	2017	2018	2017	2018	2017	2018	2017
<b>Segmented product sales</b>								
Crude oil and NGLs	3,198	1,145		25	69	53	5,303	3,459
Natural gas	—	—		—	34	44	432	533
<b>Total segmented product sales</b>	<b>3,198</b>	<b>1,145</b>	<b>27</b>	<b>25</b>	<b>103</b>	<b>97</b>	<b>5,735</b>	<b>3,992</b>
Less: royalties	(81)	(19)	—	—	—	—	(261)	(230)
<b>Segmented revenue</b>	<b>3,117</b>	<b>1,126</b>	<b>27</b>	<b>25</b>	<b>103</b>	<b>97</b>	<b>5,474</b>	<b>3,762</b>
<b>Segmented expenses</b>								
Production	873	372	5	4	17	18	1,630	1,121
Transportation, blending and feedstock	325	20	—	—	86	80	1,152	743
Depletion, depreciation and amortization	404	195	3	2	—	—	1,257	1,299
Asset retirement obligation accretion	15	8	—	—	—	—	46	36
Risk management activities (commodity derivatives)	—	—	—	—	—	—	—	(52)
Equity loss (gain) from investment	—	—	1	(2)	—	—	1	(2)
<b>Total segmented expenses</b>	<b>1,617</b>	<b>595</b>	<b>9</b>	<b>4</b>	<b>103</b>	<b>98</b>	<b>4,086</b>	<b>3,145</b>
<b>Segmented earnings (loss) before the following</b>	<b>1,500</b>	<b>531</b>	<b>18</b>	<b>21</b>	<b>—</b>	<b>(1)</b>	<b>1,388</b>	<b>617</b>
<b>Non-segmented expenses</b>								
Administration							81	87
Share-based compensation							(88)	27
Interest and other financing expense							190	134
Risk management activities (other)							(52)	—
Foreign exchange loss (gain)							278	(56)
Loss from investments							105	91
<b>Total non-segmented expenses</b>							<b>514</b>	<b>283</b>
<b>Earnings before taxes</b>							<b>874</b>	<b>334</b>
Current income tax expense							154	53
Deferred income tax expense							137	36
<b>Net earnings</b>							<b>583</b>	<b>245</b>

(millions of Canadian dollars, unaudited)

## Capital Expenditures <sup>(1)</sup>

Three Months Ended

	Mar 31, 2018			Mar 31, 2017		
	Net expenditures	Non-cash and fair value changes <sup>(2)</sup>	Capitalized costs	Net expenditures	Non-cash and fair value changes <sup>(2)</sup>	Capitalized costs
<b>Exploration and evaluation assets</b>						
Exploration and Production						
North America	\$ 50	\$ (29)	\$ 21	\$ 33	\$ (36)	\$ (3)
North Sea	—	—	—	—	—	—
Offshore Africa	6	—	6	4	—	4
	\$ 56	\$ (29)	\$ 27	\$ 37	\$ (36)	\$ 1
<b>Property, plant and equipment</b>						
Exploration and Production						
North America	\$ 722	\$ (48)	\$ 674	\$ 487	\$ (60)	\$ 427
North Sea	35	—	35	35	—	35
Offshore Africa	13	—	13	15	—	15
	770	(48)	722	537	(60)	477
Oil Sands Mining and Upgrading <sup>(3)</sup>	179	(32)	147	227	(14)	213
Midstream	4	—	4	1	—	1
Head office	4	—	4	3	—	3
	\$ 957	\$ (80)	\$ 877	\$ 768	\$ (74)	\$ 694

(1) This table provides a reconciliation of capitalized costs including derecognitions and does not include the impact of foreign exchange adjustments.

(2) Asset retirement obligations, deferred income tax adjustments related to differences between carrying amounts and tax values, transfers of exploration and evaluation assets, transfers of property, plant and equipment to inventory due to change in use, and other fair value adjustments.

(3) Net expenditures for Oil Sands Mining and Upgrading also include capitalized interest and share-based compensation.

## Segmented Assets

	Mar 31 2018	Dec 31 2017
Exploration and Production		
North America	\$ 28,293	\$ 28,705
North Sea	1,762	1,854
Offshore Africa	1,324	1,331
Other	53	29
Oil Sands Mining and Upgrading	40,333	40,559
Midstream	1,340	1,279
Head office	109	110
	\$ 73,214	\$ 73,867

## SUPPLEMENTARY INFORMATION

### INTEREST COVERAGE RATIOS

The following financial ratios are provided in connection with the Company's continuous offering of medium-term notes pursuant to the short form prospectus dated July 2017. These ratios are based on the Company's interim consolidated financial statements that are prepared in accordance with accounting principles generally accepted in Canada.

Interest coverage ratios for the twelve month period ended March 31, 2018:

---

Interest coverage (times)	
Net earnings <sup>(1)</sup>	5.5x
Funds flow from operations <sup>(2)</sup>	11.5x

---

(1) *Net earnings plus income taxes and interest expense excluding current and deferred PRT expense and other taxes; divided by the sum of interest expense and capitalized interest.*

(2) *Funds flow from operations plus current income taxes and interest expense excluding current PRT expense and other taxes; divided by the sum of interest expense and capitalized interest.*

This Page Left Intentionally Blank



This Page Left Intentionally Blank

This Page Left Intentionally Blank

## Corporate Information

### Board of Directors

Catherine M. Best, FCA, ICD.D

N. Murray Edwards, O.C.

Timothy W. Faithful

Christopher L. Fong

Ambassador Gordon D. Giffin

Wilfred A. Gobert

Steve W. Laut

Tim S. McKay

Honourable Frank J. McKenna, P.C., O.C., O.N.B., Q.C.

David A. Tuer

Annette Verschuren, O.C.

### Officers

N. Murray Edwards

*Executive Chairman of the Board of Directors*

Steve W. Laut

*Executive Vice-Chairman*

Tim S. McKay

*President*

Darren M. Fichter

*Chief Operating Officer, Exploration and Production*

Scott G. Stauth

*Chief Operating Officer, Oil Sands*

Corey B. Bieber

*Chief Financial Officer and Senior Vice-President, Finance*

Troy J.P. Andersen

*Senior Vice-President, Canadian Conventional Field Operations*

Trevor J. Cassidy

*Senior Vice-President, Thermal*

Réal M. Cusson

*Senior Vice-President, Marketing*

Allan E. Frankiw

*Senior Vice-President, Production*

Jay E. Froc

*Senior Vice-President, Oil Sands Mining and Upgrading*

Ron K. Laing

*Senior Vice-President, Corporate Development and Land*

Pamela A. McIntyre

*Senior Vice-President, Safety, Risk Management & Innovation*

Bill R. Peterson

*Senior Vice-President, Development Operations*

Ken W. Stagg

*Senior Vice-President, Exploration*

Robin S. Zabek

*Senior Vice-President, Exploitation*

Paul M. Mendes

*Vice-President, Legal, General Counsel and Corporate Secretary*

Betty Yee

*Vice-President, Land*

### CNR International (U.K.) Limited

**Aberdeen, Scotland**

David B. Whitehouse

*Vice-President and Managing Director, International*

Barry Duncan

*Vice-President, Finance, International*

Andrew M. McBoyle

*Vice-President, Exploitation, International*

### Stock Listing

Toronto Stock Exchange

Trading Symbol - CNQ

New York Stock Exchange

Trading Symbol - CNQ

### Registrar and Transfer Agent

Computershare Trust Company of Canada

Calgary, Alberta

Toronto, Ontario

Computershare Investor Services LLC

New York, New York

### Investor Relations

Telephone: (403) 514-7777

Email: [ir@cnrl.com](mailto:ir@cnrl.com)

**CANADIAN NATURAL RESOURCES LIMITED**

2100, 855 - 2nd Street S.W., Calgary, Alberta T2P 4J8

Telephone: (403) 517-6700 Facsimile: (403) 517-7350

Website: [www.cnrl.com](http://www.cnrl.com)

Printed in Canada